

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**
2 **Executive Agency Board of Directors**
3 **Wednesday, August 30, 2017**
4 **MINUTES**

5
6 **President Sidansky called the meeting to order at 6:37 p.m. A quorum was present.**

7
8 **I. ROLL CALL**

9
10 Board Members Present:

11 Robert Sidansky -President, Elaine Aikins, Marcus Woods, Modela Kurzet, Karen Bowman, Darryl Crouse

12
13 Absent:

14 None

15
16 Visitors:

17 None

18
19 Staff Present:

20 Dr. Patricia Hughes

21
22 Interpreters:

23 Jonathan Webb

24
25 Recording Secretary:

26 Jainah Enriquez

27
28 **II. APPROVAL OF MINUTES: May 24, 2017**

29 Page 1, line 41, change “encourages” to “encouraged”

30 Page 2, line 6, change “like” to “of the”

31 Page 2, line 8, add “the”

32 Page 2, line 31, change “individuals” to “individual”

33 Page 2, line 36, add “the”

34 Page 2, line 39, remove “and”

35 Page 2, line 44, revise “keep consumer” to “kept consumers to”

36 Page 3, line 12, change “ and” to “They”

37 Page 3, line12, change “since” to “because”

38 Page 3, line 13, change “bring” to “bringing”

39 Kurzset moves to approve minutes with corrections. Crouse Seconded. **M.S.C. (Motion Seconded**
40 **Carried)**

41
42 **III. OFFICER’S REPORTS**

43 President’s Report:

44 No Report

45
46 Vice President’s Report:

47 No Report

1 Treasurer's Report:

2 Hughes gave the handout of Controller's report as of today's date was given to the board with the following
3 information -

4 Today

	G.L.A.D		D.A.H.C.	LifeSigns	Total
5 Over Cash Position	651,132		145,150	1,303,449	2,099,731
6					
7					
8 Accounts Receivable					
9 Current	-	-	170,699	170,699	
10 1-30 days	80,100	-	121,289	201,389	
11 31-60 days	75,499	-	78,735	154,234	
12 61-90 days	204,674	-	9,117	213,791	
13 >90 days	25,184	-	72,035	97,219	
14 Totals	385,457	-	451,875	837,332	

15
16 As of 5/31/17 consolidated revenues for year to date (11 months ending 5/31/17) was \$6,175,921 which is
17 \$177,414 less than a year ago on 5/31/16. Consolidated profit and loss statement for year to date (11
18 months ending 5/31/17) shows a consolidated net profit of \$2,968. A net income of \$61,430 a year ago on
19 5/31/16, a decrease of \$39,298 as compared to a year ago.

21 G.L.A.D's net (loss) was	(\$58,267)
22 D.A.H.C. net (loss) was	(\$28,705)
23 Lifesigns' income was	\$109,104
24 Consolidated net income	\$22,132

25
26 Secretary's Report:

27 No Report

28
29 **IV. C.E.O.'S REPORT**

30 G.L.A.D. is entering the new fiscal year 2017-2018. G.L.A.D. is not able to close books completely due to
31 a 2016-2017 contract amendment that is on hold with the Department of Social Services (D.S.S.) due to
32 D.S.S. being behind with paperwork. G.L.A.D. continues providing excellent services in spite of the
33 inability to close the books.

34 ***LIFESIGNS (L.S.)***

35 Filled	924
36 Cancellations	269
37 No Interpreter Available	42

38 July is typically a slow month. L.S. should see a spike in requests in August from educational settings.

39 ***E.D.D. (Employment Development Division)***

40 All the Placement Coordinators and Job Development/Interpreters positions are filled.

41 ***Teen Pregnancy Prevention***

42 The budget amendment was submitted to the State of California's Information and Education Department.

43 ***H.I.V. Prevention Program***

44 Budget revisions were submitted to Los Angeles County. The H.I.V. program identified some community
45 colleges who agreed to collaborate with G.L.A.D.'s Community Health Educator. The Community Health
46 Educator will have instructional sessions with students for the new fiscal year.

47 ***Informational Technology (I.T.)***- L.S. website had some changes to make it easier for interpreters to
48 upload their documents to our interpreter software and dispatchers.

49 I.T. removed the large smart board from the boardroom. It was replaced with the new smart board that is
50 mobile, making it easier to have live streaming workshops.

1 I.T. is researching to identify which intercom system is accessible to our residents on the third floor. We
2 identified one intercom system and C.E.O. asked for a price guarantee to be extended due to more
3 questions and the need for references. The cost will be around \$7,000. G.L.A.D. needs to make the
4 intercom visually accessible to residents through V.P. (Videophone) or residents' smart phones to alert that
5 their "doorbell" is ringing outside, be able to chat through video and allow the visitors enter the building to
6 visit with residents. In the past, the intercom was based on analog (T.I.V.) and small T.V. in each
7 apartment. Parts are no longer available and we need to switch to digital.

8 **PUBLIC RELATIONS (P.R.)**

9 Social Media Status

10 G.L.A.D. Facebook: 5,163 likes
11 Twitter: 392 Followers
12 YouTube: 1,156 subscribers
13 Instagram: 81
14 E-News subscribers: 3,601
15 Google Analytics:
16 2,637 Sessions
17 1,831 users
18 6,543 Page views

19 Events:

20 Open Captioned Movie

21 July 10: Spider-Man Homecoming
22 July 12: Baby Driver
23 Summer Brew Social: 7/18/17 (Will resume to Thursdays instead of Tuesdays)

24 Future Events:

25 August Open Captioned Movie Nights

26 August 2: Valerian
27 August 7: Atomic Blonde
28 Luau Party Night 8/26/17 Tickets on sale
29 Fall Brew Social 9/28/17
30 Stars on Laverna Ave 10/14/17
31 Yard Sale 10/21/17

32 California Manos del Corazon "Breaking Barriers" National Conference in LA 10/26 -10/28. G.L.A.D.
33 will have a booth consisting of all programs we have such as C.O.D.I.E., O.C.D.E.A.F., T.C.G.L.A.D.,
34 B.G.L.A.D., E.D.D., Health E.D., and L.S. brochures will be available at the booth.
35 P.R. department continues getting requests for building tours.

36 Annual Benefit:

37 Stars on Laverna Ave:

38 G.L.A.D. has three sponsors for the event, which are Sorenson, City National Bank, and Hamilton.
39 G.L.A.D. P.R. is still working to get more donations for raffles and discounts on beverages.
40 G.L.A.D. will have booths at Mata Expo, Deaf Expo, and DEAFestival.

41 **L.E.A.D.**

42 G.L.A.D. is working with Department of Rehabilitation (D.O.R.) to set up a fee for service based in
43 Riverside first. L.E.A.D. stands for Language, Employment Assessment Development. There will be
44 training for D.O.R. counselors at G.L.A.D. and in Riverside this week. C.E.O. is negotiating a new space
45 in Riverside for the L.E.A.D. program. After the training in Riverside and the training here in LA,
46 G.L.A.D. will be in a better position to go ahead with the project here in LA. C.E.O. recognizes the
47 significance and urgent need to have such program here. However, it is a service for fee program; C.E.O.
48 needs assurance from local D.O.R. counselors that they will send trainees here.

49
50

1 **D.A.H.C.**
2 C.E.O. met with some representatives from the Community Management Housing Services to collaborate
3 on grant writing to build a housing complex on our lot. C.H.M.S. is our third party for our D.A.H.C.
4 program. C.E.O. made it clear that G.L.A.D. does not have financial means to contribute to the program
5 except for our lot and G.L.A.D. holds full responsibility over the structure and programs.
6

7 **V. SUBSIDIARY REPORTS**

8 LIFESIGNS Report:

9 Woods reported that L.S. is hosting a medical workshop for interpreters on September 16th. On October
10 28th there will be an A.D.A (American Disability Act) workshop for interpreters.
11

12 D.A.H.C. Report:

13 Hughes reported that the bed bugs situation has been resolved.
14

15 C.O.D.I.E. Report:

16 No Report
17

18 TRI-COUNTY G.L.A.D. Report

19 Aikins reported that there is an increase in consumers at Tri-County G.L.A.D. The Mental Health Task
20 Force has been doing more community education v-logs. There was a Text Addiction Workshop in May
21 and June. The Prevention Oversight Committee was formed to create different projects and workshops for
22 mental health. Tri-County G.L.A.D. will have their 30th Anniversary Gala on August 4, 2018.
23

24 O.C.D.E.A.F. Report:

25 Hughes reported that O.C.D.E.A.F. is trying to get a therapist that signs at their location two days a week.
26

27 **VI. COMMITTEE REPORTS**

28 Finance Committee Report:

29 No Report
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31 Governance Committee:

32 No Report
33

34 Nominations Committee:

35 No Report
36

37 Personnel Committee:

38 No Report
39

40 Fundraising Committee:

41 No Report
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43 50th Anniversary Committee:

44 Sidansky reported Fred and Debijo Lovitch will be moving and have resigned as Chairs of the 50th
45 Anniversary Committee. A new Chairperson will need to be selected by the next board meeting.
46

47 **VII. UNFINISHED BUSINESS**

48 None
49

1 **VIII. NEW BUSINESS**

2 Crouse moves that the C.E.O. be authorized to solicit for grants and/or funds. Kurzet seconded. **M.S.C.**
3 Crouse moves that the C.E.O. will be the primary person to sign invoices and that the Deputy Director will
4 be the secondary/backup person to sign invoices. Kurzet seconded. **M.S.C.**
5 Bowman moves to build additional living space for the deaf community on the vacant lot. Motion
6 amended. Aikins moves that L.A.C.D. have a museum/meeting space built, in addition to the living space
7 for the deaf on the vacant lot. Kurzet seconded. **M.S.C.**

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9 **IX. PUBLIC INPUT**

10 None

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12 **X. ANNOUNCEMENTS**

13 None

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15 **XI. ADJOURNMENT**

16 Meeting adjourned at 8:47pm. The next board meeting will be held on November 29, 2017 at 6:30pm.

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19 _____
Board Secretary