

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**
2 **Executive Agency Board of Directors**
3 **Wednesday, November 17, 2010**
4 **MINUTES**
5

6 **President Kurs called the meeting to order at 7:06 p.m. A quorum was present.**
7

8 **I. ROLL CALL**
9

10 Board Members Present:

11 David Kurs-President, Stephen Schultz-Treasurer, Fred Lovitch, John Arce, Robert Sidansky, Modela
12 Kurzet, Jonathan Weiss, Mark Jones
13

14 Absent:

15 Etta Stecker-Vice President, Robert Sutton
16

17 Visitors:

18 Alexis Moreno, Eric Wat both from Special Service Group (SSG)
19

20 Staff Present:

21 Dr. Patricia Hughes
22

23 Interpreters:

24 Laura Ripplinger and Norman Galapin
25

26 Recording Secretary:

27 Jainah Ranger
28

29 **II. APPROVAL OF MINUTES: Meeting of September 29, 2010**

30 Page 1, line 38, revise from "GLAD will meet with Special Service for Groups (SSG) which is a grantee
31 from CCF (California Community Foundation) on October 4th that offers guidance to non profits on how to
32 establish a five year plan" to "GLAD will meet with Special Service for Groups (SSG) which is a grantee
33 from CCF (California Community Foundation) on October 4th that SSG offers special guidance to non
34 profits and will be assisting GLAD with their Five Year Plan." Sidansky moves to approve the minutes
35 with corrections. Lovitch seconded. **MSC.**
36

37 **III. OFFICER'S REPORTS**

38 President's Report:

39 Kurs reported that there will be a closed session after the meeting tonight to elect a new President, Vice
40 President, and Secretary. Kurs mentioned he will not be renewing his term as the President and thanked
41 the board for the seven years he has served as President on the board. Kurzet suggested having a farewell
42 party for Kurs as he has resigned as President.
43

44 Vice President's Report:

45 No Report
46

47 Treasurer's Report:

48 The handout of Controller's Report as of today's date was given to the finance committee with the
49 following information -

- 1 • Overall cash position today for DAHC, GLAD and LifeSigns is \$493,968.
- 2 • Overall accounts receivable balance is \$1,468,216 which comprised of GLAD balance of
- 3 \$1,007,426 and LifeSigns balance of \$460,790.
- 4 • Overall accounts payable is \$23,750.

5 Financial reports as of 9/30/10 was given to the finance committee presented by our controller with the
6 following information –

7
8 Consolidated profit and loss for year to date (three months ending 9/30/10) shows a loss of \$(691) as
9 compared to a income of \$4,449 a year ago. ·

- 10 • GLAD's year to date revenues as of 9/30/10 was \$833,880 which is \$22,423 less than prior year.
- 11 • LifeSigns's year to date revenues as of 9/30/10 was \$616,257 which is \$32,116 more than prior
- 12 year.
- 13 • GLAD's 9/30/10 aging accounts receivable balance was \$810,850 as compared to 8/31/10 balance
- 14 of \$671,040.
- 15 • LifeSigns's 9/30/10 aging accounts receivable balance was \$548,088 as compared to 8/31/10
- 16 balance of \$419,558.

17
18 Secretary's Report:

19 No Report

20 21 **IV. CEO'S REPORT**

22 **Hughes reported GLAD will have a staff meeting on December 7th.**

23 My main focus is the budget.

24 **Donations** were \$3,030.00.

25 **Memorial Bench-** Marcella Meyer's family would like to have a bench placed in front of GLAD to
26 commemorate MMM's legacy. The Meyer family already has a bench in mind. The Maucere family is
27 also planning to donate a bench in honor of their mother.

28 **AB2072-** It was a bitter sweet victory. The bill was vetoed by the governor as he thought that the brochure
29 with information on resources for parents of children with hearing loss would be sufficient. Audiologists
30 are only to provide information on the hearing test to parents then a qualified professional will work with
31 the parents of deaf and HOH children. We had a summit meeting in Oakland to discuss our strengths and
32 weaknesses. There were 3 items that came out of the summit;

- 33 • Setting up an office of deaf education which will oversee all schools for the deaf, mainstream
- 34 programs, etc.
- 35 • ASL is a human right and should be used to teach children who are deaf and hard of hearing.
- 36 • CDNIA- We voted to have two co-chairs; Sheri Fahrina for the northern part of California and
- 37 Marla Hatrak for the southern part of California. I will be working closely with Marla on how to
- 38 distribute the information.

39 **Annex Demolition-** We had a bid conference on November 10th. Eighteen contractors came and took
40 pictures of the annex building. We thought all water and power had been turned off for the entire annex
41 building but apparently the fire sprinklers had not been turned off. A master engineer will have to come to
42 turn off the water.

43 We had to do the bid process again for the demolition contractors as we had a complaint from one of the
44 contractors. When demolition happens it will be challenging as it will be noisy and there will be a lot of
45 vibrations. The contractors will have to put a parking lot in place of the annex building as stated in the bid.
46 The vacant lot will be used as a parking lot temporarily till we raise sufficient funds to build a new
47 building. The time line shows that demolition should begin January 3, 2011 and should end February 3,
48 2011.

49 GLAD will have the annual Children's Holiday Party on December 18, 2010. Hughes encourages board

1 members to come.

2

3 **Domestic Violence (DV) Counseling**

4 We would like to find a certified DV/anger management counselor that signs and that could work for
5 GLAD. However, it is challenging to find a DV counselor that signs. GLAD could have classes on DV.
6 Domestic violence is part of the Five Year Plan that needs to be expanded.

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8 **V. SUBSIDIARY REPORTS**

9 LIFESIGNS Chair Report:

10 No Report

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12 DAHC Chair Report:

13 No Report

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15 CODIE Report:

16 Kurzet reported the last board meeting was on November 12th. Gravatt was not able to make it but was
17 replaced with Ron Herbold. Warshaw is stepping down but is still a board member and is being replaced
18 with Larry Vulmar. The annual holiday party will be in December. The next board meeting will be
19 December 10th. February 2nd is when the next town hall meeting will be.

20

21 TRI COUNTY Report:

22 Sidansky reported we had a lot of support for the Strawberry festival. We chose Quinones to head the
23 committee for the strawberry festival for 2011. We agreed to increase the cost of items for the strawberry
24 festival. Drinks will be \$3.00 and popcorn will be \$3.00. If they get a combo it will be \$5.00. One board
25 member, Longo, is interested in starting a program for mothers that have children that are deaf in Ventura.
26 We will have our holiday party the same day as GLAD's.

27

28 OC-DEAF Report:

29 Jones reported the board is trying to decide what to do about Deaf Awareness Day. We are thinking of
30 doing a fundraiser at either Disneyland or another location.

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32 **VI. COMMITTEE REPORTS**

33 Finance Committee Report:

34 No Report. Schultz mentioned the Five Year Plan is finance committee's main focus.

35

36 Governance Committee:

37 No Report

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39 Nominations Committee:

40 No Report. Arce will check with Hithe-Hultgren to see where they are on nominations.

41

42 Personnel Committee:

43 Kurs reported that employee handbook was approved. Hughes stated that it will be presented at the staff
44 quarterly meeting.

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46 Fundraising Committee:

47 Hughes mentioned that Braver is working casino night and is researching rules and regulations.

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49 **VII. UNFINISHED BUSINESS**

50 None

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VIII. NEW BUSINESS

Five Year Plan

Wat and Moreno introduced themselves and explained that SSG is a subcontractor for CCF that assists non profits with program development to strengthen their organizations. Wat referred to the Five Year Plan handout that was given to the board. The first two pages of the Five Year Plan outline GLAD’s current services. The last three pages are GLAD’s Five Year Plan that was created by SSG based on the information provided by GLAD. Wat explained that the demolition of the annex needs a capitol campaign to raise 5 million dollars. An Ad Hoc committee will need to be established for the capital campaign.

GLAD may want to consider looking at non government funding sources. New funding sources would look at the difference GLAD’s services made in the community. Hughes mentioned that private foundations are changing their priorities.

When SSG collaborates with other organizations they set up a feasible way to generates reports that are required from private foundations to avoid from going into reactive mode. GLAD will need to develop a method for consumers to explain how GLAD’s services helped them. Arce mentioned that one of the stories from last September minutes was a perfect story.

CCF will fund SSG to work with GLAD for two years. SSG performs an evaluation on the nonprofit organizations to see how they are proceeding and then train the staff if needed. Then SSG will meet with staff once a month for two years to ensure that everything is running smoothly.

Hughes mentioned the Five Year Plan will need some revisions. Schultz would like the board to have another meeting to review the Five Year Plan and then give it to the staff for review. The board will meet on December 8, 2011 at 6pm to go over the Five Year Plan then go to a restaurant for the annual board holiday dinner.

Monthly Horoscope Party

Kurzet mentioned that GLAD could use our auditorium to host a monthly horoscope party and charge \$20 per person. We would deduct the cost of food and then GLAD will keep the rest. Alcohol can be served but we will need to obtain a license. We could start with the board’s birthdays.

IX. PUBLIC INPUT

None

X. ANNOUNCEMENTS

Kurs thanked Jones for coming to the meeting.

ADJOURNMENT

Meeting adjourned 9:45pm. The next Board Meeting will be held at 7pm Wednesday, January 26, 2011.

Hithe-Hultgren
Board Secretary