

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**
2 **Executive Agency Board of Directors**
3 **Wednesday, January 27, 2016**
4 **MINUTES**

5
6 **President Sidansky called the meeting to order at 6:30 p.m. A quorum was present.**

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8 **I. ROLL CALL**

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10 Board Members Present:

11 Robert Sidansky -President, Mark Jones-Vice President, Fred Lovitch-Secretary, Elaine Aikins, Karen
12 Bowman, Modela Kurzet

13
14 Absent:

15 None

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17 Visitors:

18 Daryl Crouse

19
20 Staff Present:

21 Dr. Patricia Hughes

22
23 Interpreters:

24 Wes Edwards and Barbara Mathis

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26 Recording Secretary:

27 Jainah Ranger

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29 **II. APPROVAL OF MINUTES: Meeting of November 18, 2016**

30 Page 2, line 17, revise "All" to "all"

31 Page 2, line 23, revise "Meeting" to "meeting"

32 Page 2, line 39, revise "Aids" to "AIDS"

33 Page 3, line 1, revise "LA" to "L.A."

34 Page 3, line 17, revise "nTouch" to "N-Touch"

35 Page 4, line 16, revise "Grassman" to "Grossman"

36 Lovitch moved to accept the minutes with corrections. Jones seconded. **MSC**

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38 **III. OFFICER'S REPORTS**

39 President's Report:

40 No Report

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42 Vice President's Report:

43 No Report

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45 Treasurer's Report:

46 Hughes gave the handout of Controller's report as of today's date was given to the board with the following
47 information -

48 Today

	GLAD	DAHC	LifeSigns	Total
Over Cash Position	568,124	203,344	1,058,270	1,834,737
Accounts Receivable				
Current	-	-	189,674	189,674
1-30 days	245,749	-	136,681	382,430
31-60 days	165,068	-	94,680	259,748
61-90 days	172,839	-	72,087	244,926
>90 days	2,440	-	28,948	31,388
Totals	586,096	-	522,070	1,108,166

As of 12/31/15 consolidated revenues for year to date (6 months ending 12/31/15) was \$3,380,861 which is \$156,850 less than a year ago on 12/31/14. Consolidated profit and loss statement for year to date (6 months ending 12/31/15) shows a consolidated net income of \$2,378 as compared to a net loss of (\$54,047) a year ago on 12/31/14. Which is an increase of \$56,425 a year ago. GLAD's net (loss) was (\$14,062), DAHC's net (loss) was (\$205), LifeSigns' net income was \$16,645, consolidated net income \$2,378.

Secretary's Report:
No Report

IV. CEO'S REPORT

Hughes reported that the holiday party for children was a huge success. Many thanks to board members who showed up at the event. We were fortunate because the Los Angeles Fire Department (LAFD) showed up before the event started with bags of toys. We were almost out of some gifts for some age groups. LAFD staff was present to witness smiles of kids getting gifts which was priceless. LAFD donated toys for years but they never saw the event itself.

Health Education

We submitted a proposal for a three year grant prior to January 19th deadline. The World AIDS Day with Robert DeMayo as the guest speaker drew over 75 attendees. After his presentation, the staff provided an interactive educational "Family Feud" game in which the audience participated in the game. There were eight panels of AIDS quilts were displayed in the auditorium. There are four programs in the department and all of four met objectives i.e., Teen Pregnancy Prevention at a six month of 12-month contract period exceeded the goal and our goal was 109%. The director of Health Education is actively seeking for other grants or foundation opportunities to continue Health Education services. The challenges are most foundations have different objectives that do not fit in our categories of services.

LifeSigns

Filled Requests: 1,069
Cancellations: 500
No Interpreter Available: 170

LifeSigns needs to hire 6 more staff interpreters. It is very challenging to find interpreters who are interested in being staff interpreters in spite of the fact that the agency offers excellent benefits.

Public Relations

GLADINC.ORG website is scheduled to be released any time this week. B-GLAD website is live now and will add updates as BGLAD staff has information to post. LIFESIGNSINC.ORG is about to be done. OCDEAF.ORG, CODIE.ORG, and TCGLAD.ORG will be updated. The goal is to give each center a new face and interactive with each center making it easier for surfers to look at information through linkages.

1 There will be five dates in March for 4-hour session each of police training with the Hawthorne Police
 2 Department (HPD) as part of the settlement between the HPD and GLAD via class action lawsuit. The
 3 trainings will be provided by the PR director and our legal advocate.
 4 GLAD will have a tour group from Norway to visit our services and to meet with the CEO to learn about
 5 our services and funding on February 18th.
 6 Keep the date March 5th for a small fund raising event to start VRS in the Philippines here at GLAD.
 7 Chronicles of Pinoy Horror Tales made by deaf people in Philippines will be shown here at GLAD.
 8 GLAD will earn 20% of ticket sales. The event is a great opportunity to bring people to GLAD for social
 9 time and watch movies.
 10 *Rock Festival*- GLAD has found a great place for the event downtown LA. GLAD contacted bands who
 11 are deaf or hard of hearing if they are available on May 14th. It is our hope that Nyle DiMarco will be
 12 available to talk to the participants of our event his experience of modeling in a stiff competition.
 13 Deaf Nation is around the corner in May. GLAD, TRI, CODIE, OC, Health Education, and LifeSigns will
 14 all have information booths at Deaf Nation.

15 *Human Services*

16 Trends in the month of December:

17 Rise in consumers requiring assistance with Medi-Cal renewal forms and an increase in consumers seeking
 18 assistance related to car issues, specifically repairs and dealer issues.

19 *Events Hosted*

20 An El Nino Preparedness Workshop was held at GLAD on December 15th. CEO met with the Department
 21 on Disability and requested that there would be a workshop here at GLAD making it a deaf friendly
 22 workshop all in American Sign Language, tactile interpreters, small group interpreters, and real time
 23 captioning. GLAD got positive feedback from the audience about the workshop.

24 GLAD Advocacy department will have Pet-educational Expo on June 11 here at GLAD. There will be a
 25 series of informative, entertaining, and educational seminars to educate the community about the
 26 responsibilities of pet ownership and resource dissemination.

27 *Concerns and Proposed Solutions*

28 Ongoing concern: The National Weather Service is predicting a 95% possibility of a severe El Nino effect
 29 for this winter through to end of April. Many consumers of ours are not prepared due to lack of
 30 information blasting on radio and in TV captions in English. Solution is we create tip sheets for consumers
 31 with information about El Nino and appropriate preparations; host a workshop for residents and
 32 consumers.

33 There was a workshop on “Health and Wellness” – Good for the Soul was offered on December 11th.
 34 GLAD hosted an open house for late deafened/hard of hearing focusing on different assistive technologies
 35 December 4th.

36 Bakersfield office will be relocated to a new location end of February pending all lease paperwork are
 37 complete. BGLAD needs a bigger space and better access to public transit.

38 BGLAD also had El Nino workshop for residents of Bakersfield. BGLAD Deaf Seniors Chat held at
 39 Black Angus Restaurant.

40 *GLAD EDD*

41 GLAD EDD is having a huge challenge trying to fill Job Developer/Interpreter positions; however, we
 42 have good potential candidates coming in for interviews in the very near future.

43 For the month of December, the stats are:

44 Placements	31
45 Fiscal year placements	155
46 Interviews	47
47 Job Application Assistance	301
48 90 Day Retention	21

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New Year's Eve Party

The total income from tickets is \$1,435.00
The total expenses are \$622.61
The net income is \$910.00

CEO has been hands on in LifeSigns and all other programs making sure the sail is smooth and that we still provide highest quality of services to our consumers.

CEO also is in contact with a business consultant to make sure that our IT room is prepared for natural disasters. He will draw up a manual on disaster recovery plan.

CEO is involved with accountants to ensure there will be a smooth transition to an outsource agency to process our payroll. The agency will also do our W2 taxes and ACA filings. After this, the agency will transfer most of HR tasks to the same outsource agency and put all information like HR handbook, policies, and other questions online empowering staff to look up online. That will let our HR specialist to focus on smaller details and expand creativity in keeping up staff morale.

CEO will fly out Thursday the 28th to attend a national conference in DC representing GLAD and LifeSigns.

CEO is monitoring the issue between RID and NAD's split up partnership and what impacts will we have. This issue may be brought up at the conference.

V. SUBSIDIARY REPORTS

LIFESIGNS Chair Report:

Woods reported Neely resigned from the board. The board would like to host a workshop in May. The next board meeting will be 4/14/16 at 4:30pm.

DAHC Chair Report:

Hughes reported that there are no vacancy's on the 3rd floor. The local grocery store which was two blocks away was bought out by another grocery store and is going through extensive renovations. Our DAHC coordinator takes residents to another local grocery store every other week using the agency van.

CODIE Report:

No Report

TRI COUNTY Report:

Aikins reported that in December there was Holiday Celebration for the children at the Elks Lodge and 244 people attended. Barns and Noble donated books for the Holiday Celebration.

There will be a fundraiser every second Wednesday of the month at a restaurant called Hook.

On August 4, 2018 Tri-County GLAD will celebrate its' 30th Anniversary at Spanish Hills Hotel. Laura Wall is the head of the Anniversary Committee.

The Strawberry Festival will be on May 21st and May 22nd.

OC-DEAF Report:

Jones reported that OCDEAF hosted an open house with over 50 attendees. Several advocacy agencies attended too.

OCDEAF clients will be able to have their taxes done for free during February and March. Clients need to make an appointment with an advocate.

Chair Yoga will be offered at OCDEAF. Every Wednesday at OC-DEAF there is a deaf coffee social. Every third Thursday of the month OC-DEAF hosts a deaf social at Shakey's in Garden Grove and every 4th Friday of the month OC-DEAF hosts a deaf social at Starbucks as well.

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VI. COMMITTEE REPORTS

Finance Committee Report:

No Report

Governance Committee:

No Report

Nominations Committee:

Jones moved to re-elect Sidansky as president for another term. Kurzet seconded. **MSC.**
Lovitch stated that Crouse attended the board meeting because he is interested in joining the board. Crouse explained his background to the board. The board held a closed session to vote on Crouse joining the board. The board elected Crouse to the board.

Personnel Committee:

No Report

Fundraising Committee:

Hughes stated that the funds earned from the New Year’s Eve Party will be used toward painting the dining room.

50th Anniversary Committee:

No Report

VII. UNFINISHED BUSINESS

None

VIII. NEW BUSINESS

Kurzet reported that she is interested in fixing the stove and the refrigerator.
Sidansky appointed Kurzet as the head of the fundraising committee.
Aikins moved that GLAD host a New Year’s Eve Party fundraiser for 2016. Kurzet seconded. **MSC.**
Jones moved to change the name board officers on CPI 401A and 403B Retirement Plan for staff. Lovitch Seconded. **MSC.**

IX. PUBLIC INPUT

None

X. ANNOUNCEMENTS

None

XI. ADJOURNMENT

Meeting adjourned 8:20pm. The next board meeting will be held at 6:30pm on March 30, 2016.

Fred Lovitch
Board Secretary