

1 GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.
2 Executive Agency Board of Directors
3 Wednesday, January 21st
4 MINUTES
5
6

7 The meeting was called to order at 6:30 pm. Quorum was met.
8

9 I. ROLL CALL

10
11 Board Members Present:

12 Ron Herbold-President, Sharon Wilson-Secretary (CODIE), Lauren Miller (TRI-County), Ed Kelly (LifeSigns),
13 Mitch Kurs
14

15 Staff Present:

16 Patricia Hughes, PhD
17

18 Absent:

19 D'yann Crosby, Scott Hostetler-Vice President, Jeff Jackson, Oskar Aguilar
20

21 Interpreters:

22 Chris Garcia Jr., Barbara Mathis
23

24 II. MINUTES: Accepted as read.
25

26 III. OFFICERS REPORTS:

27 President's Report:

28 Zoom will open at 6:00 pm for some informal chat. Meeting starts at 6:30 pm. Zoom stays on 15 minutes after
29 the close of meeting.

30 Ron Herbold commented that Ed and the CEO search committee have been very active and doing a great job.

31 President encouraged all board members to attend the Black and White Benefit Fundraiser.

32 All agencies will be having a Love & literacy event on March 21st.

33 Ron Herbold announced that Sabrina withdrew herself from the board due to other obligations. Alicia Catalan,
34 Director of OC DEAF, will be asked to find a replacement.

35 Ron Herbold agreed to be the board liaison for March 7th.
36

37 Vice President's Report: None
38

39 Treasurer's Report:

40 DAHC & GLAD are all in good standing.
41

42 Secretary's Report: None
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44 IV. CEO's REPORT:

45 Dr. Hughes stated that EDD owes GLAD 4 months of services, from July-October 2025. They have finally
46 provided payment.

47 The aging report should appear a lot better by March 2026; due to EDD being caught up and DSS paid GLAD
48 as of September 2025. Dr. Hughes is hopeful that they will catch up with other invoices.

49 Dr. Hughes submitted all 4 contract amendments, she made sure the line items of Amendment #2 were
50 corrected.

1 GLAD has received a grant called ARISE, the amount for the grant is \$155,000. This funding is specifically for
2 the mental health department, this will help cover January-June.

3 DSS Office of Deaf Access (ODA) had a meeting with directors from sister agencies and they discussed the
4 budget. They discussed since the Trump Administration removed funds from CA for our community services.
5 CA Attorney General filed an injunction asking the judge to unfreeze the funds.

6 Dr. Hughes is keeping an eye out for any change happening in Washington D.C. in regards to the funding. DSS
7 funded staff's trips to satellite offices will be halted. We will switch to making virtual appointments with
8 consumers living far away from centers.

9 On May 13th there will be an Advocacy Training Day, the presenter will be Nancy Hlibok Amann who is the
10 director of State Special Schools and Services Division under CA Department of Education.

11 DeafNation will be coming to Pasadena for the Deaf Expo, this will be in April.

12 A staff accountant will be retiring in the Spring, Dr. Hughes and the accountant are currently trying to do a lot of
13 the budget work ahead of time. Once the budget is complete then the retiring accountant will be training the
14 new accountant.

15 Our mental health program has PEI, (Preventative Early Intervention), which helps those with mental health
16 issues before they become serious. All PEI programs throughout the state are being financially impacted, a
17 proposition is redirecting those funds to focus on those who are homeless and struggle with drug addictions. Dr.
18 Hughes is reaching out to different foundations and organizations to continue the PEI program.

19 CJ Jones will be the Emcee/Entertainment of the fundraiser. GLAD has asked him to possibly make a vlog in
20 order to promote the event.

21 Dr. Hughes has been facing reoccurring issues with City National Bank. She will discuss the possibility of
22 changing banks with Mitch Kurs and the financial committee.

23 Dr. Hughes is waiting for GLAD's audit to be completed. DAHC's audit was completed in the summer. The
24 other auditor still is starting an audit on our 401A plan for FY24-25. Dr. Hughes hopes to close the books by
25 March 30th.

26 Dr. Hughes informed the board that she is still awaiting a meeting with Deputy Mayor of LA, regarding the
27 mandate to retrofit the building.
28

29 V. SUBSIDIARY REPORTS

30 LifeSigns -

31 The LifeSigns Interpreter posting in Ventura may be dropped due to no applications received.

32 LifeSigns is still taking applicants for the Scheduler position.

33 Ed Kelly met Janna Hasko, new director of LifeSigns. Janna seems very knowledgeable and seems like a good
34 fit for the organization. She has many good ideas and tools she hopes to bring to LifeSigns.
35

36 DAHC -

37 An increase to the apartment funds will be requested, HUD hasn't submitted a request for a rent increase in
38 several years.

39 DAHC will be at full resident capacity on January 23rd, there was only one vacant unit left. DAHC was not
40 collecting rent during the 2 months of renovations, now that there will be a tenant, will start collecting the rent
41 for this apartment..
42

43 CODIE

44 CODIE had a Holiday Party on December 19th for the children at the Student Center. CODIE had several
45 volunteers from CSDR. The event was a huge success.

46 CODIE is very busy with the VITA Training Program it will begin in the upcoming weeks.

47 One of CODIE's staff members retired last summer, they hired a replacement and so far they are doing well.

48 CODIE has been extremely busy and at times overwhelming compared to before.
49

50 TRI COUNTY

1 The Holiday Drive Thru was successful. There were volunteers as Santa and Elves.
2 TRI-COUNTY had a Christmas parade that many enjoyed
3 A panel was held in Ventura County, discussing dinner table syndrome. This event was a huge success. They are
4 planning to have another panel in Santa Barbara and SLO, hopefully in March.
5 The ASL Literacy event will be taking place in the Spring, the date has not been selected.
6 TC GLAD is preparing for the Strawberry Festival. They are discussing the budget, needs, the banner, etc.
7 TC had a Yogurt Fundraiser, it was a low turnout probably due to the cold weather. They will try again during
8 the spring and summer.

9
10 OC DEAF:

11 No Report

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13 **VI. COMMITTEE REPORTS**

14 Finance Report: Attached

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16 Governance Report: None

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18 Nomination Report: None

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20 Personnel Report: None

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22 CEO Search Committee Report:

23
24 Ed Kelly was working on the CEO job announcement and developed a vlog which was posted December 6th
25 So far there are 4 applicants that have applied for the CEO position, the deadline for submission is March 1st.
26 Ed Kelly discussed possible changes to the qualifications of the CEO position. The job posting now includes
27 having a bachelor's degree, along with at least 5 years of senior management experience.
28 Ed Kelly is currently working with the committee on interview questions for the positions.

29
30 Fundraising Report:

31 Ed Kelly mentioned that letters were created so that they may be dispersed to different places in order to acquire
32 donations. Oskar Aguilar went to 5-6 locations, one of them was Lowes. The committee is still waiting on
33 responses.

34 Sharon Wilson has a few items she plans to donate for the silent auction at the Black & White Benefit
35 Fundraiser.

36 Sharon Wilson brought up the idea of having different entities bring a gift basket.

37
38 **VII. UNFINISHED BUSINESS**

39 -None

40
41 **VIII. NEW BUSINESS**

42 A motion to rescind the motion to move meetings back to the 3rd Wednesday of every other month was passed.
43 Ron Herbold expressed disappointment that not all of the board made monetary contributions during 2025.
44 Dr. Hughes made a comment to edit the bylaws in order to fit current societal trends.
45 Sharon Wilson stated that Mark Quinones did express an interest in joining the board.

46
47 **IX. ANNOUNCEMENTS:**

48 -None

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50 ****Next meetings will be on March 18, May 20, July 15, September 16, and November 18th.**

1 The meeting was adjourned at 8:29 pm.
 2
 3

Greater Los Angeles Agency on Deafness, Inc.
 Consolidated Financial Information
 As of 1/21/26

<u>Accounts</u>	<u>Cash Position</u>				<u>Total</u>
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>		
Cash/checking	\$ 738,891	\$ 126,663	\$ 51,239	\$	916,793
GLAD	\$646,487				
CODIE	3,078				
OC Deaf	67,068				
TC GLAD	22,258				
Cash-Sweep Invest account	\$ -		5,631,915		5,631,915
Paypal/GiveBox	122,030				122,030
Schwab M&M Scholarship-Money Market	16,921				16,921
Schwab M&M Scholarship-Mutual	93,910				93,910
T-Bill/CD	529,415		117,775		647,190
Reserve accounts		362,634			362,634
Total cash on hand	<u>\$ 1,501,167</u>	<u>\$ 489,297</u>	<u>\$ 5,800,929</u>	<u>\$</u>	<u>7,791,393</u>

<u>Aging</u>	<u>Accounts Receivable</u>			
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	<u>Total</u>
1-30 Days	\$ 467,526	\$ -	\$ 455,596	\$ 923,122
31-60	331,205	-	9,545	340,750
61-90	119,898	-	1,741	121,639
90-360	243,621	-	1,169	244,790
>360	-		430	430
				-
Total AR	<u>\$ 1,162,250</u>	<u>\$ -</u>	<u>\$ 468,481</u>	<u>\$ 1,630,731</u>

Net Profit (loss) as of 11/30/25

	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	<u>Total</u>
Net Profit	\$ 36,464	\$ (18,783)	\$ 464,213	\$ 481,894

Net Profit (Loss) Consolidated as of **11/30/25** \$ 481,894

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