

1 GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.
2 Executive Agency Board of Directors
3 Tuesday, September 23rd
4 MINUTES
5
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7 The meeting was called to order at 6:30 pm. Quorum was met.
8

9 I. ROLL CALL
10

11 Board Members Present:

12 Ron Herbold-President, Scott Hostetler-Vice President, Lauren Miller (TRI-County), Ed Kelly (LifeSigns),
13 D'yann Crosby, Jeff Jackson, Sabrina Hermosilla (OC-DEAF)
14

15 Staff Present:

16 Patricia Hughes, PhD
17

18 Absent:

19 Sharon Wilson (CODIE), Mitch Kurs
20

21 Visitors:

22 Oskar Aguilar
23

24 Interpreters:

25 Karinna Gracia, Jack Jason
26

27 II. MINUTES: Accepted with minor changes.
28

29 III. OFFICERS REPORTS:

30 President's Report:

31 Zoom will open at 6:00 pm for some informal chat. Meeting starts at 6:30 pm. Zoom stays on 15 minutes after
32 the close of meeting.

33 Ron Herbold stated that the CEO search committee has been set up and consists of 7 people, they are working
34 diligently to find the next CEO.

35 Ron Herbold introduced Oskar Aguilar to the board, as someone interested in joining. Oskar used to work at OC
36 DEAF, GLAD, and GLAD ES. He also worked alongside other members like Ed Kelly and Scott Hostetler.

37 Ron Herbold discussed a quick overview of the 5-year plan for the years of 2025-2030. There will be an advisor
38 to assist with this plan, final decisions will be made prior to the next board meeting. There will be 1-2
39 committee members joining in on the revisions of this plan. So far, 20-40 ideas have been summarized. This
40 plan will be beneficial in guiding the new CEO and the board.

41 Ron Herbold reminds the board members to donate what you can to GLAD by the end of year 2025.

42 Ron Herbold informed the board that GLAD recently failed to qualify for a grant because the Board did not
43 meet the 100% participation in monetary donations to the GLAD agency as of December 2024. That's why it's
44 imperative that we have 100% participation for this year.
45

46 Vice President's Report: None
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48 Treasurer's Report: See the financial snapshot at the end of board minutes.
49
50

1 Secretary's Report: None

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3 IV. CEO's REPORT:

4 Dr. Hughes announced that the GLAD Benefit will take place on March 7, 2026 in the Orchard Center at
5 CSUN's campus from 11am-3pm. Designated parking, lunch, and entertainment will be provided. This benefit
6 will be a fundraising event for GLAD. The theme of the gala will be "Black & White."

7 There will be an agency wide audit at the end of October.

8 There will also be a pension audit that will be completed soon, this consists of audits from the last fiscal year.

9 GLAD has received the new EDD award. Dr. Hughes still needs to make some revisions in the budget.

10 Dr. Hughes will be submitting a grant amendment for DSS and if approved then DSS will be invoiced
11 accordingly.

12 GLAD sold tickets for the LA Ram's vs. SF 49ers football game, priced at \$175. This event was sold out.

13 GLAD is now selling tickets for the Raiders vs. Chargers football game.

14 GLAD hosted an event at Angel City Brewery last week and the turnout was a success. Attendees consisted of
15 deaf individuals, interpreting students, students who sign, etc.

16 There is expected to be another event planned for December, details are still to be decided.

17 GLAD is selling tickets for Deaf & Ally Day at Universal Studios, they will hopefully be sold out.

18 This Friday GLAD will be having an ASL Family Day event at the Kidspace Children's Museum.

19 A letter of interest for mental health services was sent out by Dr. Hughes. She is also seeking grants to continue
20 our mental health program beyond June 30th.

21 BGLAD is very busy with different events. There are only 2 staff members that work at the office.

22 BGLAD has a job support group and a hard of hearing support group. There are typically about 10-15 people in
23 attendance.

24 BGLAD was going to host an ASL class but decided not to proceed with it as there are other free sources in
25 the area.

26 BGLAD staff is planning to hold the next holiday party at Reverend Jeff Jackson's church facility, this will
27 happen on December 20th.

28
29 V. SUBSIDIARY REPORTS

30 LifeSigns -

31 LifeSigns has a new director, Dr. Janna Hasko.

32 LifeSigns needs to improve their marketing in the Riverside region.

33 All offices need to provide NIC and EIPA testing.

34 VRI services after hours have been available through our on-demand service. We have a contract with
35 Boostlingo for this service. Ed Kelly questioned if they should continue our contract with Boostlingo due to
36 lack of revenue, this will be discussed more with the LifeSigns board on November 18th.

37 The LifeSigns board is still looking for more members to join. Interpreters can serve on the board as well.

38 DRI training will take place on October 4th at GLAD, this was coordinated with NORCAL and California
39 Department of Emergency Services. Interpreters must complete 8 hours of online training before attending the
40 rest of their training in person.

41
42 DAHC -

43 Dr. Hughes informed the board that one resident is leaving, and they are currently interviewing 2 applicants for
44 the unit. Once approved by DAHC, the selected applicant will move in.

45 The DAHC audit has been completed. The audit report will be distributed to the board once it is ready.

46
47 CODIE

48 Advocate, Deb Cole retired and a new advocate has joined CODIE, Rosangela Jaech.

49 There will be an open house on Friday for Deaf Awareness month.

50 CAD will have a conference the upcoming Saturday from 9am-2pm, CODIE's space will be used for the

1 conference.

2 A pumpkin carving event for kids will be held, in association with DHS.

3 There will be VITA training coming up to assist those working with consumers on taxes.

4 The previous Saturday there was a great turnout at CODIE's booth that was set up at the Riverside festival.

6 TRI COUNTY

7 TRI-COUNTY GLAD had their PEI workshop on September 13th, there were counseling services provided.

8 There will be a 2025 Holiday Drive Thru at the Cabrillo Economics Development Corporation on December
9 13th.

10 An ASL literacy event will take place in the Spring of 2026.

11 The Strawberry Festival will be happening again on May 16, 2026 in Ventura County.

13 OC DEAF:

14 OC DEAF had a successful Family Splash Day on August 15th.

15 On August 1st there was a Movie & Crafts event with a showing of "The Secret Life of Pets," hosted at OC
16 DEAF.

17 On August 2nd there was a Fire Station #65 tour, it allowed all attendees to learn more about the fire department.
18 OC DEAF hosted an ice cream social at Orange County Creamery, on August 16th. 20% of proceeds were
19 donated to OC DEAF.

20 Back to School supplies event took place on the last week of July at Raymond Temple Elementary School. They
21 provided supplies to low-income families.

22 On September 8th there was an Angels vs. Minnesota Twins baseball game, tickets were sold for \$30. There was
23 a high turnout of attendance.

24 Every 3rd Thursday of the month there is Deaf Community Night at Shakey's Pizza Parlor. The event is open to
25 all and goes from 6pm-8pm.

26 There will be El Torito Deaf social that is planning to take place next month, October.

28 VI. COMMITTEE REPORTS

29 Finance Report: Attached

31 Governance Report: None

33 Nomination Report: None

35 Personnel Report: None

37 Ad Hoc Report: None

39 Fundraising Report:

41 VII. UNFINISHED BUSINESS

42 -None

44 VIII. NEW BUSINESS

45 Oskar Aguilar was voted in as a Member at Large of the GLAD Board of Directors.

47 IX. ANNOUNCEMENTS:

49 **Next meeting will be on December 2 (because of Thanksgiving).

50 The meeting was adjourned at 8:10 pm.

Greater Los Angeles Agency on Deafness, Inc.
Consolidated Financial Information
As of 9/22/25

<u>Accounts</u>	<u>Cash Position</u>			
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	<u>Total</u>
Cash/checking	\$ 1,092,983	\$ 32,233	\$ (3,477)	\$ 1,121,739
GLAD	\$996,886			
CODIE	3,078			
OC Deaf	70,106			
TC GLAD	22,913			
Cash-Sweep Invest account	\$ 102,275		4,652,590	4,754,865
Paypal/GiveBox	102,077			102,077
Schwab M&M Scholarship-Money Market	16,925			16,925
Schwab M&M Scholarship-Mutual	84,926			84,926
T-Bill/CD	275,355		115,963	391,318
Reserve accounts		358,906		358,906
Total cash on hand	\$ 1,674,541	\$ 391,139	\$ 4,765,076	\$ 6,830,756

<u>Aging</u>	<u>Accounts Receivable</u>			
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	<u>Total</u>
1-30 Days	\$ 243,666	\$ 10,675	\$ 526,668	\$ 781,009
31-60	241,966	10,675	61,163	313,804
61-90	-	10,675	5,473	16,148
90-360	11,740	-	6,829	18,569
>360	-		1,530	1,530
Total AR	\$ 497,372	\$ 32,025	\$ 601,663	\$ 1,131,060

Net Profit (loss) as of 6/30/25

	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	<u>Total</u>
Net Profit	\$ 118,279	\$ (52,548)	\$ 1,020,941	\$ 1,086,672
Net Profit (Loss) Consolidated as of 06/30/25				\$ 1,086,672