

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**
2 **Executive Agency Board of Directors**
3 **Wednesday, May 22th, 2024**
4 **MINUTES**

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6 **Ron Herbold called the meeting to order at 6:30 PM. A quorum was present.**

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8 **I. ROLL CALL**

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10 Board Members Present:

11 Ron Herbold – President, Scott Hostetler – VP, Jeff Jackson, Stacey Woods, Mitch Kurs, Modela Kurzet,
12 D’yann Crosby

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15 Absent:

16 Sharon Wilson (excused), Heather Hewer, Jennifer Choi

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18 Visitors:

19 Jeff Lubman

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21 Staff Present:

22 Patricia Hughes, Ph.D.

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24 Interpreter:

25 Teamed – Barbara Mathis and Rachel Groner

26
27 Minutes Recorded by:

28 Viviana Hawkins

29
30 **II. APPROVAL OF March Minutes: Mitch motions to accept the minutes and Scott seconds the**
31 **motion.**

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35 **III. OFFICER’S REPORTS**

36 President’s Report:

- 37 - Ron Herbold expresses his sadness on the untimely passing of a board member, Karen Bowman. The
38 memorial service will be held at GLAD on June 9th. A flower wreath will be contributed from the
39 board and staff. Ron may speak briefly on behalf of the board. Contributions can be made through
40 the webpage link.
- 41 - A motion was passed for GLAD to use the general fund for flowers and a few other expenses for the
42 services.
- 43 - We renewed our Treasury bill certificate and added additional funds with Kramer Wealth.
- 44 - GLAD has received an award from the California DSS CDSS) for the funding of our services in the
45 next five years starting July 1, 2024. However, it will be the same amount as the last five years.
- 46 - Ron has signed the board authorization this month for GLAD to apply and receive grant funds for
47 EDD
- 48 - Mitch Kurs and President Ron Herbold have discussed the CEO compensation. There will be an
49 executive (closed) session of 10 minutes for the board’s approval.

- We are looking forward to the agency's 55th anniversary plans. It will be a virtual one with a special edition of our GLAD E news. We will be asking for anniversary donations. There will be numerous social media postings reflecting the 55 years of GLAD's history social media postings.
- We are still looking for ways for the board to have online file storage.
- We have yet to summarize our five-year plan. Ron states he has been overwhelmed the last several months with other things. We do have the meeting notes and Ron plans to have it completed before the next board meeting.
- Ron thanks the board and officers for their participation in the online elections that happened last month. Kurs and D'yann Crosby were reelected for the second three-year term. Modela Kurzet and Stacey Woods will be leaving the board at the end of this year. Ron thanked them both for their services.
- Secretary and Treasurer positions are vacant.
- Since the meetings are on Zoom, Ron says he is looking for a way to make the meetings accessible to the public, such as the live streaming feature.
- Dr. Patricia Hughes asks the board for general permission to sign and have authority to represent the agency, thus we need a board resolution.
- GLAD received a grant from LA county for an event regarding mental health and removing the stigma around mental health services for about \$57,000. This event will be at GLAD with more details to be announced

Vice President's Report:

OCDEAF Advisory Board elected a new President.

Treasurer's Report:

No Report

Secretary's Report:

No report

IV. CEO's REPORT

- GLAD submitted a bid to continue with our services with the Employment Development Department (EDD).
- GLAD is working on two potential grants, and one is due this Friday. For the other one Dr. Hughes will have more to report after a meeting with the funding agency.
- GLAD passed the program compliance review with the Department of Social Services last month.
- We will start working on this fiscal year next week to make sure that we are on target on purchasing necessary equipment and supplies using this fiscal year funding. Dr. Hughes will start working on fiscal year 2024-2025 budget in the first week of June to get ready for the new fiscal year starting July 1st.
- We are working closely with Karen Bowman's brother making plans for Karen's memorial service on June 9th at GLAD. People who want to attend the service will need to RSVP due to a limited room capacity in the auditorium. It will be live streamed with no capacity to record the event.
- GLAD will send the donations from Karen Bowman's memorial to Maryland School for the Deaf's Foundation. It will be used to help pay for students who need financial assistance.
- GLAD's first held event on May 11th, Love Yourself, was a big success. Over 250 people were in attendance and 21 booths, all had to do with mental health and wellness. They wanted more of this event, hopefully that we will continue with the funding assistance from an agency for next year.
- Deaf nation was a huge success, too. We had a huge booth that allowed people to stop by our booth and inquire about our services.

- June 8th we will have an event/fundraiser at Six Flags.
- Please check out our new website Deaf Cal www.deafcal.org hosted by GLAD. The purpose of this web is to have all hosted events by our five centers and other organizations related to the deaf community. We also list jobs. Our goal is to make it one hub stop for Southern Californians to learn about events in the Southern California area.
- Dr. Hughes mentioned that we need to take care of the sidewalks on GLAD's campus. They are uneven, making it unsafe for residents, staff, consumers, and visitors to walk on our sidewalks. We got several propositions last year; however, we will need to revisit this and possibly get other proposals with different suggestions. There were two suggestions, cutting down the huge trees as their roots are damaging the sidewalks or shaving the uneven sidewalks but this issue will happen every other 6 to 8 years due to roots.

V. SUBSIDIARY REPORTS

LifeSigns Report:

- No Report

DAHC Report:

- DAHC will have an inspection done by REAC on June 10th.

CODIE Report:

- No Report

TRI-COUNTY Report:

- The TC GLAD office is open to the public on Monday through Thursday while we work remotely at home on most Fridays unless a consumer requests an in-person appointment on a Friday

OC-DEAF Report:

- June 22nd OC DEAF will host their first annual Family Day at Lexington Park – This is a fun family event for kids to be kids and OCDEAF resources will be provided. This event will be an annual event where there will be more booths resources available with sponsorship.
- We host a story time in ASL at Barnes and Noble every Saturday at 11am. We use interpreters from an Interpreter Training Program. This is a perfect opportunity for interpreting students to earn credits for their classes. The volunteers that attend inform us of how many people showed up and we add that to our Community Education stats.
- For Knott's Berry Farm event we sold 75 tickets. We tried to buy more but the Knott's Berry Farm system was down and would not allow us to buy more in a short time. Next year we will buy more. We did better than last November, when we only sold 50 tickets.
- DSS granted us the same amount of funds for the next five years.
- Lizbeth and Alicia attended Deaf Nation. There were nine tickets to Knott's Berry Farm sold at the booth. It was worth bringing the Knott's Berry Farm tickets for us to sell there.
- OC DEAF has launched a new website. Amy Grindrod, GLAD's Marketing Director is working on a few corrections, but the site is up to view. This includes Master Calender on Deafcal.org, which allows all agencies' events/workshops to be viewed as well as outside agencies' posts.
- OCDEAF will soon be recruiting new members. We are currently drafting/updating the OCDEAF board handbook.

- Elected President, Ken Datugan, took the position as President of OCDEAF Advisory Board on Tuesday, April 23, 2024. The election process was preceded by Scott Hostetler, past President and current Treasurer, and Renaldo Montes, Advisory member.
- Ken Datugan and Alicia Catalan had a strategic meeting to start making plans on how to recruit additional board members, revisit the board handbook, and develop OCDEAF's vision board on Friday, May 17th.
- OCDEAF continues to maintain its annual community engagement events and added two new activities per Alicia Catalan's Report: 1st Annual Family Fun Day at Lexington Park and Back to School Community Donations.
- OCDEAF's current goals are to identify and recruit new Board Officers within the next three months, create a 1,2-, and 5-year commitment plan, implemented by the OCDEAF Board of Advisors (short term and long term goals), and increase city engagement and business participation by seeking partnerships, sponsorships, and allyships.
- These ideas are pilot programs that will allow the OCDEAF Board of Advisors to brainstorm, implement, and evaluate its outcomes for the future development and direction that aims to enhance the services, delivery, and experiences of the Deaf community residing in Orange County. The OCDEAF Board of Advisors will work closely with their Regional Director to provide support that reflects the needs of OCDEAF and the communities that they serve.

VI. COMMITTEE REPORTS

Finance Committee Report:

See financial report on the last pages

- \$260,564 was sent for the T-Note and that began April 22 and we got 4.9% interest.
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Governance Committee:

No Report

Nominations Committee:

- Scott nominates Mitch as Treasurer and Mitch declines the nomination.

Personnel Committee:

No report

Adhoc Committee

No Report

Fundraising Committee:

No Report

VII. UNFINISHED BUSINESS

- No Report

VIII. NEW BUSINESS

- The tree in front of the GLAD building would cost \$40,000 to cut down, that would include the removal of the tree and to fix the sidewalk. That was the price from last year. It may have gone up. An email will be sent out and the board can vote on what to do with the uneven sidewalks

- Scott moves to spend up to \$300 for Karen Bowman’s memorial wreath. Stacey seconds the motion.
- Ron will discuss with Karen’s family what color they would want.
- Motion passed.

IX. PUBLIC INPUT

Jeff Lubman thanks the board for allowing him to be involved. Ron Herbold thanks Jeff for coming.

X. ANNOUNCEMENTS

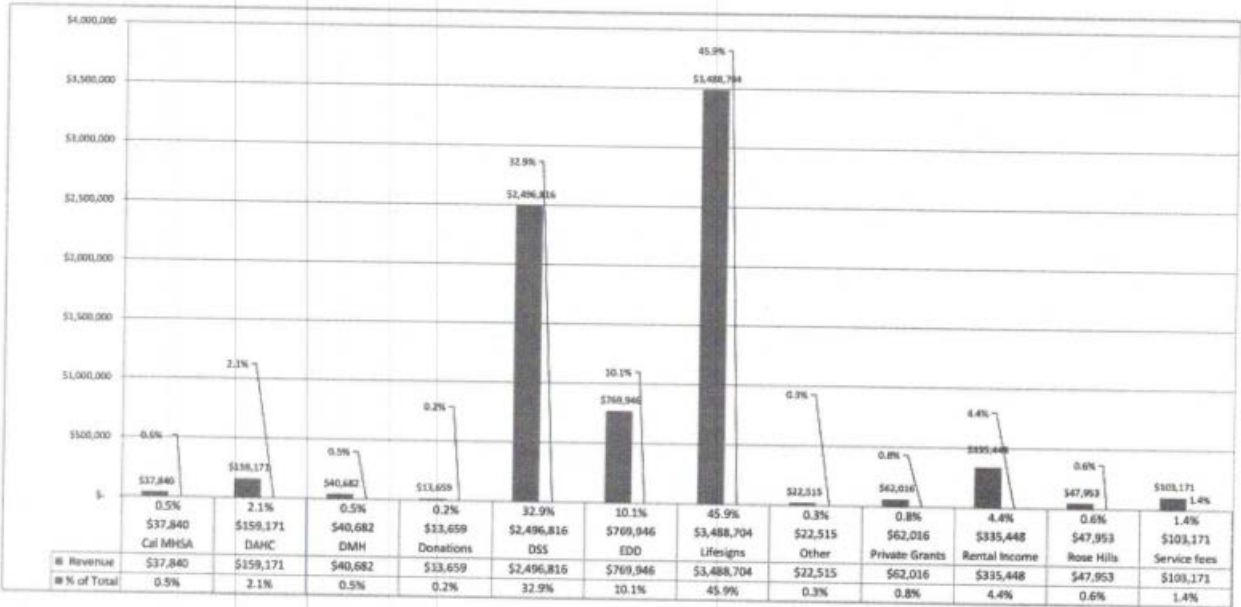
None

XI. ADJOURNMENT

The meeting adjourned at 8:07 PM. The next Board Meeting will be held on July 24, 2024 at 6:30PM.

Board Secretary

GLAD (including Lifesigns DAHC)
 Revenue as a % of Revenue
 For the nine months ended March 31, 2024



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Greater Los Angeles Agency on Deafness, Inc.
 Consolidated Financial Information
 As of 5/22/24

<u>Accounts</u>	<u>Cash Position</u>			<u>Total</u>
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	
Cash/checking	\$ 448,035	\$ 198,031	\$ 65,051	\$ 711,117
GLAD	\$380,502			
CODIE	6,492			
OC Deaf	36,816			
TC GLAD	24,225			
Cash-Sweep Invest account			3,186,281	3,186,281
Paypal/GiveBox	170,255			170,255
CNB Securities	275,842		109,567	385,409
Money Market	23,645			23,645
Schwab investments	70,944			70,944
CD's	250,239			250,239
Reserve accounts		348,842		348,842
Total cash on hand	<u>\$ 1,238,960</u>	<u>\$ 546,873</u>	<u>\$ 3,360,899</u>	<u>\$ 5,146,732</u>

<u>Aging</u>	<u>Accounts Receivable</u>			<u>Total</u>
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	
1-30 Days	\$ 437,268	\$ -	\$ 379,483	\$ 816,751
31-60	315,351	-	123,756	439,107
61-90	426	11,096	40,555	52,077
90-360	1,811	-	181,292	183,103
>360	-		20,667	20,667
				-
Total AR	<u>\$ 754,856</u>	<u>\$ 11,096</u>	<u>\$ 745,753</u>	<u>\$ 1,511,705</u>

	<u>Net Profit (loss) as of 3/31/24</u>			<u>Total</u>
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	
Net Profit	\$ 204,542	\$ (32,784)	\$ 533,645	\$ 705,403
Net Profit (Loss) Consolidated				<u>\$ 705,403</u>

GLAD
Expenses as a % of Expenses
For the nine months ended March 31, 2024

