

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**
2 **Executive Agency Board of Directors**
3 **Wednesday, November 16th, 2022**
4 **MINUTES**

5
6 **President Sidansky called the meeting to order at 6:36PM. A quorum was present.**

7
8 **I. ROLL CALL**

9
10 Board Members Present:

11 Robert Sidansky- President, D'yann Crosby, Ron Herbold, Scott Hostetler, Karen Bowman, Daryl Crouse,
12 Stacey Woods, Elaine Aikins Modela Kurzet, Mitch Kurs.

13
14
15 Absent:

16 Justin Jackerson, Sharon Wilson,

17
18 Visitors:

19 None

20
21 Staff Present:

22 Patricia Hughes, Ph.D.

23
24 Interpreter:

25 Barbara Mathis

26
27 Minutes Recorded by:

28 Kelsey Peterson

29
30 **II. APPROVAL OF MINUTES: August 24th, 2022**

31 Daryl motioned to approve the minutes. Scott seconded. M.S.C. (Motion Seconded, Carried)

32
33 **III. OFFICER'S REPORTS**

34 President's Report:

35 - Robert meets with Dr. Hughes monthly to discuss different issues and to provide feedback
36 —He has been President of the board for 9 years. According to the bylaws, the President's term is 2 years
37 with up to 4 terms (8 years total). He is not able to be re-elected as President and will continue his term
38 until December 31st in order to help with the transition. This will be his last meeting as President of the
39 board.

40 -

41
42 Vice President's Report:

43 No Report

44
45 Treasurer's Report:

46 No Report

47
48 Secretary's Report:

- The process for the board minutes is that Kelsey submits the first draft to Dr. Hughes. Dr. Hughes makes comments and sends back to Kelsey. After Kelsey makes the revisions, Dr. Hughes sends to the board president and the board secretary for final review.

IV. CEO's REPORT

- There is one current job opening at TCGLAD for the Regional Center Director. Hal will be on vacation this week and will continue as director remotely next week while we search for a qualified replacement. The staff at TCGLAD is excellent. If you know of any qualified applicants, please refer them to apply online.
- The Pink House renovation is complete. The treatment is finished, during treatment the gas company came out to inspect and realized that our water heater needed to be replaced. That was replaced and fixed to ensure safety and code compliance as well as the termite and plumbing treatment.
- Retrofitting for the GLAD building is in process. Currently the company that we are working with, Alpha Structural, is gathering the necessary documents and blueprints from us and the city.
- We are in the process of developing a safety plan in case of people coming in the building threatening safety of staff and consumers. We do not have a mechanism alerting everyone in the building like at GLAD or our centers. We are looking at different options; however, they are very expensive. We are continuing with our research.
- Dr. Hughes as the CEO is keeping a close watch with Twitter due to a new ownership. GLAD wants to be sure that we are using proper social media outlets.
- There have been several fun fundraisers recently including the roller-skating night an upcoming Lakers game that is being sold as a raffle. The Stand Up Comedy night was very successful and completely sold out.
- There is going to be an event happening in Santa Paula for a Deaf signing Santa Clause on November 26th. Three of the staff in Ventura County are reaching out to all of the schools in the region to let deaf and CODA children know about the event
- DAHC finished and passed their audit. GLAD's audit is completed and the auditor's report should be available soon. LA County will conduct an audit in early December.
- There will be a Santa Clause Drive thru on December 12th

V. SUBSIDIARY REPORTS

Lifesigns Report:

- LS Advisory board met on October 27th
- They are researching and planning to switch to a new software called USKED. USKED was set up by a Deaf person and a CODA Interpreter. It is one of the options that we are looking at currently
- The website is on hold until January
- Certified testing through CASLI for NIC testing will be set up at all centers.
- The bylaws are being reviewed. Any amendments will be voted on at the next meeting
- The next meeting will be January 19th

DAHC Report:

- DAHC has a full house and a waiting list

CODIE Report:

- Deaf awareness week held with the City of Riverside was a success. There were about 40 different booths and various Deaf Businesses. The Mayor came to the event and plans to expand the event next year are being discussed with the Mayor's office.
- December 17th - drive thru gift event for the kids
- There are currently 8 members on the board

1 TRI-COUNTY Report:

- 2 - The board meets every 2 months, the last meeting was in August
- 3 - Senior Citizen social and meeting in Oxnard is on the second Thursday of every month for lunch
- 4 - There was a fundraiser on September 23 at Oxnard Starbucks for a few hours. TCGLAD used the tables
- 5 there to sell materials, accept donations, and give out things for the kids. The goal of this fundraiser was
- 6 to assist in raising funds for the kids camp in the summer of 2023. They are planning on doing another
- 7 fundraiser at this Starbucks in December
- 8 - The Children’s Holiday Celebration will be on December 10th at Camarillo Park. There will be gifts,
- 9 candy, and lunch there.
- 10 - The Strawberry Festival in Oxnard will be in May of 2023. There was a delay due to COVID but there
- 11 should be confirmation of more details in February
- 12 - The next board meeting will be January 5th

13
14 OC-DEAF Report:

- 15 - So many events are happening including pizza night, movie night, coffee chat. Last October there was a
- 16 Halloween drive thru to pass out candy
- 17 - The next board meeting will be November 30th
- 18 - There will be a Santa Clause drive thru on December 10th
- 19 - There are only 4 board members so they are looking to expand that

20
21
22 **VI. COMMITTEE REPORTS**

23 Finance Committee Report:

- 24 - See graphs and Financial Report on additional pages

25
26 Governance Committee:

27 No Report

28
29 Nominations Committee:

30 No report

31
32 Personnel Committee:

33 No report

34
35 Fundraising Committee:

36 No Report

37
38 **VII. UNFINISHED BUSINESS**

39 None

40
41 **NEW BUSINESS**

42 **Meeting Guest Financial Advisor Danny Lacey Presentation:**

- 43 - The purpose of the presentation is to see how we can carefully and successfully invest.
- 44 - Danny Lacey with Kramer Wealth presented on different ideas. He mentioned T-bill as there seems to
- 45 be a very low risk involvement should GLAD invest in T-Bill. The current rate as of tonight was 4.2%.
- 46 The board asked Danny how much it would cost GLAD to make an investment. Danny gave an
- 47 example of \$250k invested and the fee would be approximately \$150.00.

48 **Discussion:**

- 49 - Scott moves to invest \$250,000 for 6 months to the Treasury Bill and Modela Seconded. M.S.C.

1 - For the new President of the Board, Scott Hostetler was nominated. Ron motions to elect Scott as Vice
2 President and then President following the end of Robert's term, Mitch Seconded. M.S.C.
3

4 **VIII. PUBLIC INPUT**

5 None
6

7 **IX. ANNOUNCEMENTS**

8 None
9

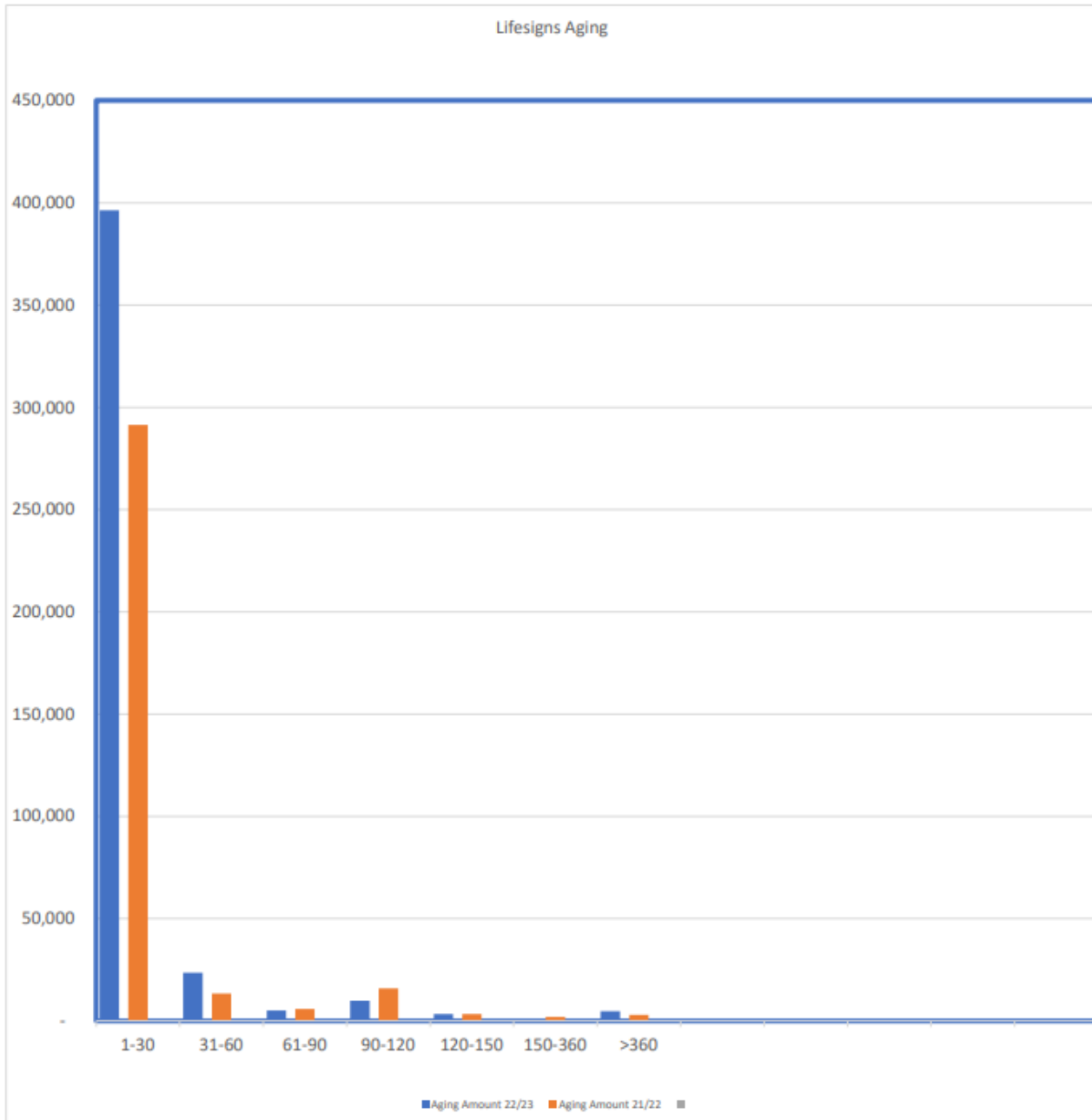
10 **X. ADJOURNMENT**

11 Meeting adjourned at 8:56 PM. The next Board Meeting will be held on January 25th 2023 at 6:30PM.
12

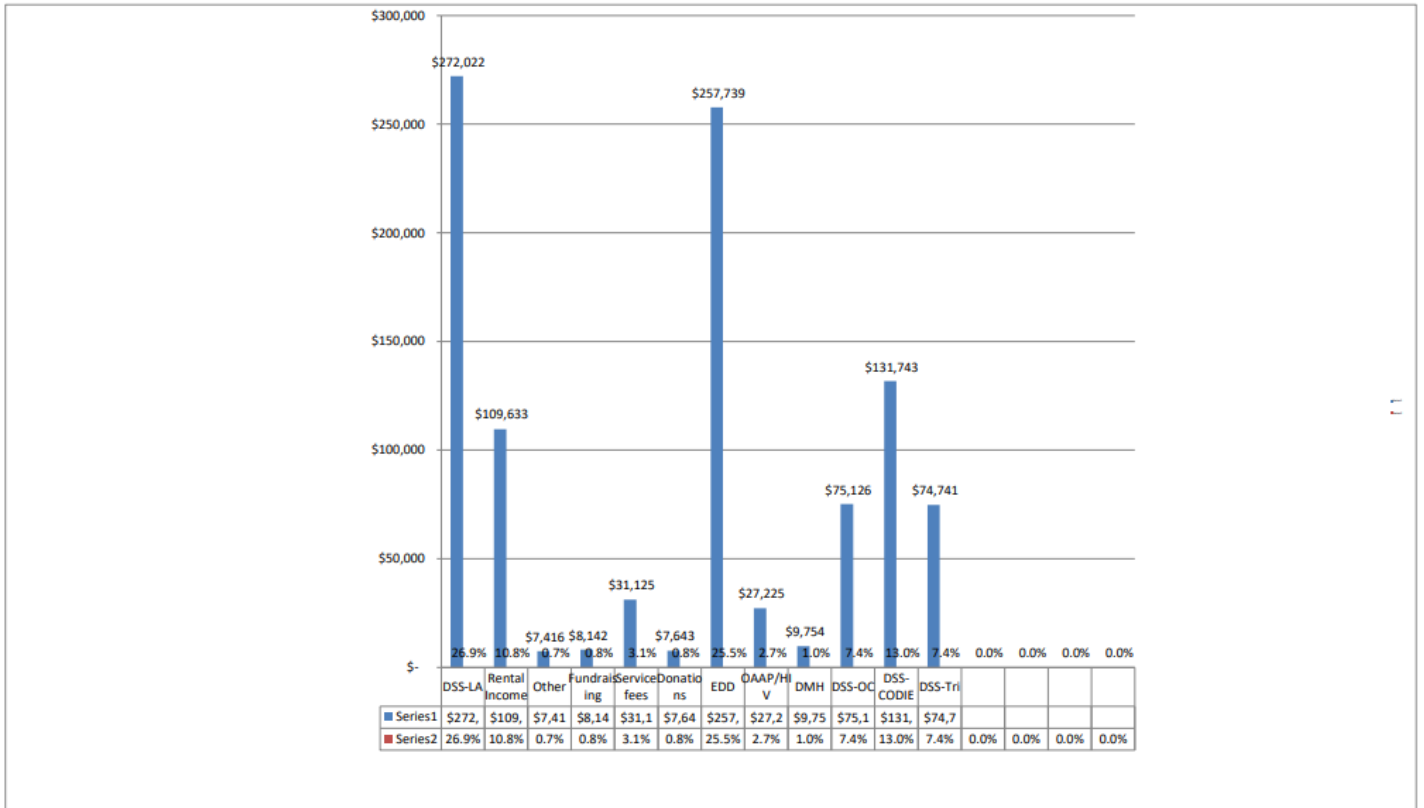
13 _____
14 Board Secretary
15
16
17
18
19

1

2



GLAD
Revenue by Funding Source
For the three months ended September 30, 2022



1
2
3

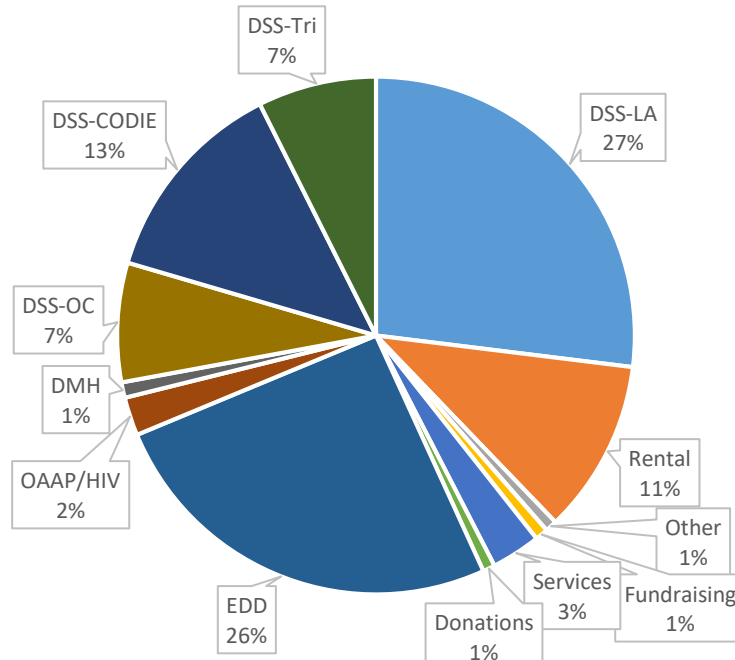
Greater Los Angeles Agency on Deafness, Inc.
Consolidated Financial Information
As of 11/16/22

<u>Accounts</u>	<u>Cash Position</u>				<u>Total</u>
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>		
Cash/checking	\$ 863,516	\$ 78,671	\$ 3,399,293	\$	4,341,480
Paypal/GiveBox	126,890				126,890
Board Accounts	54,092				54,092
Investments	340,828		103,664		444,492
Reserve accounts		305,334			305,334
Total cash on hand	\$ 1,385,326	\$ 384,005	\$ 3,502,957	\$	5,272,288

<u>Aging</u>	<u>Accounts Receivable</u>				<u>Total</u>
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>		
1-30 Days	\$ 27,000	\$ -	\$ 396,377	\$	423,377
31-60	288,682	-	23,533		312,215
61-90	388,044	-	5,088		393,132
90-360	375,618	-	13,257		388,875
>360			4,713		4,713
					-
Total AR	\$ 1,079,344	\$ -	\$ 442,968	\$	1,522,312

<u>Net Profit (loss) as of 6/30/22</u>				
	<u>GLAD</u>	<u>DAHC</u>	<u>LifeSigns</u>	<u>Total</u>
Net Profit	\$ 248,918	\$ (11,063)	\$ 6,202	\$ 244,057
Net Profit (Loss) Consolidated				\$ 244,057

Revenue by Funding Source For the three months ended September 30, 2022



■ DSS-LA ■ Rental ■ Other ■ Fundraising ■ Services ■ Donations ■ EDD ■ OAAP/HIV ■ DMH ■ DSS-OC ■ DSS-CODIE ■ DSS-Tri