

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**  
2 **Executive Agency Board of Directors**  
3 **Wednesday, March 23, 2022**  
4 **MINUTES**

5  
6 **President Sidansky called the meeting to order at 6:30PM. A quorum was present.**

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8 **I. ROLL CALL**

9  
10 Board Members Present:

11 Robert Sidansky- President, D'yann Crosby, Ron Herbold, Stacey Woods, Scott Hostetler, Mitch Kurs,  
12 Sharon Wilson, Karen Bowman, Modela Kurzet

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14  
15 Absent:

16 Justin Jackerson, Daryl Crouse, Elaine Aikins

17  
18 Visitors:

19 None

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21 Staff Present:

22 Patricia Hughes, Ph.D.

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24 Interpreter:

25 Barbara Mathis

26  
27 Minutes Recorded by:

28 Kelsey Peterson

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30 **II. APPROVAL OF MINUTES: January 19, 2022**

31 Sharon Wilson motioned to approve the minutes. Mitch Kurs seconded. M.S.C. (Motion Seconded, Carried)

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33 **III. OFFICER'S REPORTS**

34 President's Report:

35 Have two vacant officer opening on the board – Vice President and Treasurer

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38 Vice President's Report:

39 No Report

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41 Treasurer's Report:

42 No Report

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44 Secretary's Report:

45 None

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47 **IV. CEO's REPORT**

48 Dr. Hughes introduced Kelsey Peterson as her Executive Assistant and let board know that Cam has  
49 been rehired to GLAD as the benefits administrator. She previously worked for LifeSigns.

1 GLAD staff are on a hybrid schedule – staff is in office on Tuesdays and Thursdays. We will  
2 continue Tuesday and Thursday schedule due to high gas prices because it is difficult for staff and  
3 Consumers to commute and come into the office. Will transition to MWF in office at a future date. If  
4 consumers need, EDD staff and advocates are able to make appointments in person M, W, or F.  
5 Discussion ensued.  
6

7 On March 5<sup>th</sup> we had a Love and Literacy event on a statewide basis which included sister agencies  
8 across the state of California – this event was to help expose parents and families with Deaf children  
9 age 0-5 to American Sign Language (ASL). About 130 participants were present at GLAD LA  
10 watching ASL storytelling and connecting with other families. The Statewide event was a huge  
11 success. Discussion ensued  
12

13 Congratulations go to Marlton School for achieving accreditation for the first time. Dr. Hughes was  
14 part of the accreditation panel representing the community at large. We discussed the lack of  
15 referrals from LAUSD to GLAD for our LEAD-K program.  
16

17 National Deaf Therapy (NDT) have publicized all over CA. Dr. Hughes is setting up a meeting to  
18 get more information and potentially partner with them because there is a severe lack of mental  
19 health services for the Deaf in in LA and 9 counties that we serve.  
20

21 Deaf got talent (DGT) was drew participants and viewers creating great publicity for GLAD. This  
22 year DGT is now in its second year and in the third round. Contestants could participate in the event  
23 with no charge fee due to generous sponsorships. This year's Emcee is Wawa. The judges for this  
24 year event are Melissa Yingst (last year emcee), Hula Bella (last year's DGT winner), and CJ, the  
25 well-known entertainer. Audience voted and we are down to five finalists. Viewership greatly  
26 increased from last year. \$16,500 in sponsorship has been received for DGT. People can go online  
27 within 72 hours of the show to vote for the winner.  
28

29 Discussed the Superbowl complaints about no spotlight on the signer in ASL during the Superbowl  
30 or on the two deaf interpreters on screen for the Superbowl during the game or half time show. Dr.  
31 Hughes is planning to bring that up as a representative at the NAD conference. NAD has delegates  
32 from state associations and affiliates from local, state, nationwide organizations. GLAD, TCGLAD,  
33 OCDEAF, and CODIE are members of NAD.  
34

## 35 **V. SUBSIDIARY REPORTS**

### 36 Lifesigns Report:

37 No report- will meet next month  
38

### 39 DAHC Report:

40 Dr. Hughes reported that the apartments are at full capacity. The waitlist for these apartments continues to  
41 grow, so we continue checking other Section 8 housing locations for our consumers. We have about 44  
42 people on the waiting list – there is tremendous need for Deaf, unhoused, low-income people over 55. We  
43 passed the REAC inspection.  
44

### 45 CODIE Report: 46

1 CHAD will have its fundraiser spaghetti dinner and bingo on April 2nd. Jeff Lehman who served on  
2 CODIE board passed away and there was a nice memorial service for him.

3  
4 TRI-COUNTY Report:

5 Elaine could not make it to the meeting due to her car issues. Modela shared on behalf of Elaine that  
6 Strawberry Festival was cancelled.

7  
8 OC-DEAF Report:

9 Last board meeting was Jan 24<sup>th</sup> and the next one will be next week. There are few events, Pizza Night once  
10 a month, April 8th for the Angeles baseball game (tickets sold by OCDEAF were sold out), a health  
11 workshop on April 28th, and open captioned movies in OC. The Love and Literacy event on March 5th was  
12 a big success.

13  
14 **VI. COMMITTEE REPORTS**

15 Finance Committee Report:

16 Dr. Hughes provided the financial report. Discussion ensued

- 17 1. Net profit through January 31 **combined is**  
18 **\$234,178**. This is not Net Assets. Just to reiterate, Net  
19 Assets is the Equity of the company. Total Assets minus  
20 Total Liabilities equals Net Assets is another way of stating  
21 it. The total for Net Assets as of 1/31 are as follows:  
22 a. DAHC (\$463,113). DAHC has negative Equity  
23 (attached)  
24 b. LS \$1,367,321 (previously sent)  
25 c. GLAD \$3,590,889  
26 2. AR total is \$1.235 million.  
27 a. DSS owes GLAD over \$787,000 including  
28 January & February  
29 b. I included Jan & Feb AR though Mary has not  
30 entered AR yet in QB for some DSS contracts  
31 3. DAHC has a net loss of \$6,788  
32 a. Net loss last year at same time was \$1,331  
33 b. Income nearly identical to last year at same  
34 time  
35 c. Salaries have increased \$5,876  
36 d. Audit fee was exactly the same  
37 e. Repairs down \$7,381

Greater Los Angeles Agency on Deafness, Inc. Consolidated Financial Information As of 3/23/22				
Accounts	Cash Position			Total
	GLAD	DAHC	LifeSigns	
Cash/checking	\$ 1,198,889	\$ 126,105	\$ 3,467,196	\$ 4,792,190
Paypal/GiveBox	104,277			104,277
Board Accounts	54,728			54,728
Investments	326,443		103,305	429,748
Reserve accounts		301,131		301,131
Total cash on hand	<u>\$ 1,684,337</u>	<u>\$ 427,236</u>	<u>\$ 3,570,501</u>	<u>\$ 5,682,074</u>
Accounts Receivable				
Aging	GLAD	DAHC	LifeSigns	Total
1-30 Days	\$ 358,199	\$ -	\$ 180,924	\$ 539,123
31-60	323,570	-	63,622	387,192
61-90	168,355	-	3,122	171,477
90-360	116,717	-	17,360	134,077
>360			3,927	3,927
Total AR	<u>\$ 966,841</u>	<u>\$ -</u>	<u>\$ 268,955</u>	<u>\$ 1,235,796</u>
Net Profit (loss) as of 1/31/22				
	GLAD	DAHC	LifeSigns	Total
Net Profit	\$ 126,528	\$ (6,788)	\$ 114,438	\$ 234,178
Net Profit (Loss) Consolidated				<u>\$ 234,178</u>

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39 Governance Committee:

40 No Report

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42 Nominations Committee:

43 Have two positions open – Robert commented that he may have to appoint board members for the Vice  
44 President and Treasurer positions.

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46 Personnel Committee:

47 No report

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49 Fundraising Committee:

50 No Report

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**VII. UNFINISHED BUSINESS**

None

**VIII. NEW BUSINESS**

Discussion ensued about possible events connected to CODA film and fundraising for Ukraine. Dr. Hughes said that she does have resources ready To work with consumers who are from Ukraine and other countries.

**IX. PUBLIC INPUT**

Karen wanted to let Patty know how much we appreciate her  
Modela wants to know if GLAD will post about Deaf Women History.

**X. ANNOUNCEMENTS**

None

**XI. ADJOURNMENT**

Meeting adjourned at 8:04PM. The next Board Meeting will be held on May 25th, 2022 at 6:30PM.

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Board Secretary