

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**
2 **Executive Agency Board of Directors**
3 **Wednesday, August 3, 2016**
4 **MINUTES**

5
6 **President Sidansky called the meeting to order at 6:40 p.m. A quorum was present.**

7
8 **I. ROLL CALL**

9
10 Board Members Present:

11 Robert Sidansky -President, Mark Jones-Vice President, Fred Lovitch-Secretary, Elaine Aikins, Karen
12 Bowman, Modela Kurzet, Marcus Woods

13
14 Absent:

15 Daryl Crouse

16
17 Visitors:

18 Adrienne Nolan

19
20 Staff Present:

21 Dr. Patricia Hughes

22
23 Interpreters:

24 Barbara Mathis

25
26 Recording Secretary:

27 Jainah Enriquez

28
29 **II. APPROVAL OF MINUTES: May 18, 2016**

30 Page 1, line 26, change "Ranger" to "Enriquez"

31 Jones moves to approve minutes with corrections. Lovitch seconded. **MSC.**

32
33 **III. OFFICER'S REPORTS**

34 President's Report:

35 Sidansky reported that when he was on vacation in Dublin, Ireland that he visited a deaf center called the
36 Deaf Village. It is a nice facility with a pool, coffee shop, etc. The Irish government built the facility for
37 the deaf and the deaf community runs the center.

38
39 Vice President's Report:

40 No Report

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42 Treasurer's Report:

43 No Report

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45 Secretary's Report:

46 No Report

47
48 **IV. CEO'S REPORT**

49 The agency was very busy through the summer especially with the end of most of contract's fiscal years
50 (July 1st through June 30th).

1 *HEALTH EDUCATION*

2 Teen Pregnancy Prevention Program

3 The objective goals were successfully met. There is a current vacant position which may be taken over by
4 the director for the new fiscal year till filled.

5 HealthCare Access Case Management closed as of June 30th due to end of the funding from the RoseHills
6 Foundation. The consumers will continue to be seen by other staff in Human Services Department and
7 some in Health Education Department. The goals under this foundation were met by providing all
8 workshops and a number of consumers being served.

9 HIV Prevention Program.

10 The funding continues for every other six months. The objectives were met at least 90% by the number of
11 unduplicated consumers for individual sessions and follow up sessions.

12 HIV Interpreter Services (Ryan White)

13 The agency saw a decrease in the number of requests for interpreting services which could be a good sign.
14 It could mean that more consumers are receiving interpreting services arranged by clinics due to an
15 increase in awareness on clinics' part to get interpreters through LifeSigns.

16 Challenges for the Health Education Department are that there are less grants available for our target
17 population. Foundations change their priorities and our needs may not fit the foundations priorities.

18 *LifeSigns*

19 Filled Requests:	1,371
20 Cancellations:	274
21 No Interpreter Available:	92

22 *PUBLIC RELATIONS*

23 Social Media

24 GLAD FB	4,851 likes
25 Twitter	278 followers
26 YouTube	1055 subscribers
27 E-News	3441

28 Pet Expo was successfully held with a good number of participants. There was a decrease in the number of
29 attendees due to the decision not to let participants bring their pets to the event to avoid potential incidents
30 between pets/animals.

31 The highlight of the event was the LAPD K-9 Demonstration. Some animals were successfully adopted by
32 humans.

33 Upcoming event:

34 Annual Summer Yard Sale will be on August 13th to raise funds homeless/domestic violence program.

35 DEAFestival will be on October 1st.

36 MATA Expo will be on November 5th in Pasadena.

37 Staff in Public Relations and LifeSigns are working on developing a new website for LifeSigns.

38 *HUMAN SERVICES DEPARTMENT*

39 Approximately 215 consumers were seen by advocates here either by walk ins; emails; VPs; and
40 appointments.

41 Trends:

42 An increase in requests from consumers on reduced internet services due to promotions mailed to them on
43 different rates.

44 An increase in requests for assistance in finding residence elsewhere than the LA County due to cost of
45 living here.

46 Advocates in Bakersfield and Los Angeles saw different cases ranging from how to get a restraining order
47 to filing a complaint against an employer or an agency to finding an attorney for her/his cases.

48 All numbers of services met the grant's expectations and are satisfactory. Approximately 5 categories met
49 the expectations of above 70% and other two fell below 70% due to different factors such as overestimate
50 from the historical stats. Other factors could be due to change in trends, i.e., June 7th being the primary

1 elections in California required more document translation.
2 The month of June was focused on budget and ensure that all funds are spent accordingly to contracts,
3 closing books on June 30th. It also required reviewing order requests from departments to purchase
4 services and/or products. It is the CEO's goal to change the spending in the following fiscal year by
5 having each quarter reviewed and spent instead of the current practice. It will require coordination from
6 the accounting department, the CPA subcontractor, and the CEO.

7 GLAD had its mandatory quarterly staff meeting June 21st where the guest speaker Mark Ramirez from
8 New Mexico presented to staff about the "Ism". The goal was to remove prejudices like racism, sexism,
9 genderism, etc. The comments from staff were positive. It is CEO's goal that GLAD will continue having
10 special speakers on different social justice related issues since we work with different needs and diversity.
11 The CEO is working on restructuring some roles among staff due to many openings. The CEO attended
12 the NAD (National Association of the Deaf) conference in Phoenix in July and did some serious
13 discussions with potential recruits. Most of comments were that the cost of living is high here and there
14 are many job openings in other parts of the country. There is lack of people who would be interested in
15 working for private non profit organizations due to low pay and non-competitive with for profit
16 corporations like video relay service providers with their benefits. To work for private non profit
17 organizations, people need to have passion and belief in seeing social justice being served for everyone.
18

19 **V. SUBSIDIARY REPORTS**

20 LIFESIGNS Chair Report:

21 Woods reported that there was a political workshop on July 9th and 18 people attended. There will be
22 another English workshop on October 29th for interpreters. October 25th is the next board meeting.
23

24 DAHC Chair Report:

25 Hughes reported that the residents prefer shop at other grocery stores than the local grocery store.
26

27 CODIE Report:

28 No Report
29

30 TRI COUNTY Report:

31 Aikins reported that last May was the Strawberry Festival. Laura Wall is the Chair for the Strawberry
32 Festival. October 25, 2018 will have a Tri-County GLAD's Anniversary Gala. There was a town hall
33 meeting to see what the community would like from Tri-County GLAD.
34

35 OC-DEAF Report:

36 Jones reported next board meeting will be on August 11th.

37 Chair Yoga is offered at OCDEAF. Every Wednesday at OC-DEAF there is a deaf coffee social. Every
38 third Thursday of the month OC-DEAF hosts a deaf social at Shakey's in Garden Grove and every 4th
39 Friday of the month OC-DEAF hosts a deaf social at Starbucks as well.
40

41 **VI. COMMITTEE REPORTS**

42 Finance Committee Report:

43 Hughes gave the handout of Controller's report as of today's date was given to the board with the following
44 information -

45 Today

46	GLAD	DAHC	LifeSigns	Total
47 Over Cash Position	636,823	184,812	1,140,746	1,962,381
48 Accounts Receivable				
49 Current	-	-	182,371	182,371
50 1-30 days	5	-	109,691	109,696

1	31-60 days	406,372	-	51,792	458,164
2	61-90 days	280,923	-	28,428	309,351
3	>90 days	185,124	-	48,476	233,600
4	Totals	872,424	-	420,758	1,293,182

5
6 As of 6/30/16 consolidated revenues for year to date (12 months ending 6/30/16) was \$6,288,077 which is
7 \$550,236 less than a year ago on 6/30/15. Consolidated profit and loss statement for year to date (12
8 months ending 6/30/16) shows a consolidated net income of \$8,689 as compared to a net income of
9 \$131,039 a year ago on 6/30/15 an decrease of \$122,350 as compared to a year ago. GLAD's net (loss)
10 was (\$76,757), DAHC's net (loss) was (\$3902), LifeSigns' net income was \$89,348, consolidated net
11 income \$8,689.

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13 Governance Committee:
14 No Report

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16 Nominations Committee:
17 Nolan introduced herself and explained her background to the board.

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19 Personnel Committee:
20 No Report

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22 Fundraising Committee:
23 No Report

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25 50th Anniversary Committee:
26 Lovitch stated he would like to have the 50th Anniversary here at GLAD. Hughes would like to have the
27 50th Anniversary April 2019. Fred Lovitch and Debijo Lovitch are the Chairs of the 50th Anniversary
28 Committee.

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30 **VII. UNFINISHED BUSINESS**
31 None

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33 **VIII. NEW BUSINESS**
34 **Board Resolution:**

35 Kurzet moves that the board authorize the CEO to solicit for any grants/funds on behalf of GLAD and its
36 subsidiaries. Aikins Seconded. **MSC.**

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38 **IX. PUBLIC INPUT**
39 None

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41 **X. ANNOUNCEMENTS**
42 None

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44 **XI. ADJOURNMENT**
45 Meeting adjourned 8:28pm. The next Board Meeting will be held at 6:30pm on September 28, 2016.

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Fred Lovitch, Board Secretary