GREATER LOS ANGELES AGENCY ON DEAFNESS, INC. 1 2 **Executive Agency Board of Directors** 3 Wednesday, July 25, 2012 4 **MINUTES** 5 6 President Schultz called the meeting to order at 7:15p.m. A quorum was present. 7 8 I. ROLL CALL 9 10 **Board Members Present:** Stephen Schultz-President, Mark Jones-Vice President, Fred Lovitch-Secretary, Robert Sidansky, Robert 11 Sutton, Modela Kurzet 12 13 14 Absent: John Arce-Treasurer, Barbie Gomez, Jonathan Weiss, David Kurs 15 16 17 Visitors: 18 Maria Ramirez 19 Mathew McGill 20 21 Staff Present: Dr. Patricia Hughes 22 23 24 Interpreters: Norman Galapin and Barbara Mathis 25 26 27 Recording Secretary: Jainah Ranger 28 29 30 II. APPROVAL OF MINUTES: Meeting of June 27, 2012 Sutton moves to approve the minutes as read. Sidansky seconded. MSC. 31 32 33 III. **OFFICER'S REPORTS** 34 President's Report: 35 Schultz reported that he, Sutton, Gomez and Kurzet had an interesting meeting with the residents last Monday to resolve some issues. Hughes joined the meeting after the residents met with the board first. 36 Schultz complimented Hughes on how she interacted with the residents. The board had a few suggestions 37 on how the issue could be resolved. Next time the residents need to go through management and not 38 39 directly to the board. Schultz and his wife went to Go Burger on July 17th. It was a really nice event. 40 41 Vice President's Report: Jones reported that the committee that is working on improving the GLAD building took a tour of the whole building from the basement to the 4<sup>th</sup> floor about two weeks ago to see if they can assist Hughes. 42 43 Hughes explained to the board that the \$150,000 that LACD donated was intended for a larger storage 44 room, community center, and museum in the new building that would be built on the vacant lot. LACD and 45 46 GLAD signed a Memorandum of Understanding indicating the above information. 47

48 Treasurer's Report:

49 Schultz referred to the handout of Controller's Report as of today's date was given to the finance 50

committee with the following information -

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• Overall cash position today for DAHC, GLAD and LifeSigns is \$1,826,238.

- Overall accounts receivable balance is \$933.287 which comprised of GLAD balance of \$547.918 and LifeSigns balance of \$385,369. The net of AR for LifeSigns is \$337,619.
- Financial reports as of 6/30/12 was given to the finance committee presented by our controller with the following information –

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Consolidated profit and loss for year to date (twelve months ending 6/30/12) shows an income of \$49,411 as compared to an income of \$59,259 a year ago.

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- Consolidated year to date revenues as of 6/30/12 was \$6,158,534 which is \$583,896 less than prior vear.
- GLAD's 6/30/12 net loss was \$(35,941) as compared to prior year net loss of \$(101,574).
- LifeSigns's 6/30/12 net income was \$125,479 as compared to prior year net income of \$188,007.
- DAHC's 6/30/12 net loss was \$(40,127) as compared to prior year net loss of \$(27,174).

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# Secretary's Report:

Lovitch reported that there will be no board meeting in August. Ramirez explained to the board that she works three jobs, one at the Los Angeles County of Education as a teacher aide, El Camino Community College as an ASL tutor and in Disabled Student Services. She has three AA Degrees; one in interpreting, Spanish, and Childhood Education. Ramirez is fluent in 3 languages English, ASL, and Spanish. McGill explained to the board that he was a student as well at El Camino Community College and is the President of the Hands of Friendship Club at El Camino (there are 80 members of which 5 are deaf). McGill would like to work for local government as Urban Planner.

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# IV. CEO'S REPORT

Filled Requests:

Hughes reported that GLAD had a good fiscal year ending June 30<sup>th</sup> meeting or exceeding the goals. 27

28 **LIFESIGNS** 

	i mea requests.	155
30	Cancellations:	104
31	No Interpreter Available:	16
32	Emergency	196
33	For the total year	
34	Filled Requests:	10,114
35	Cancellations:	1,555
36	No Interpreter Available	753
37	Emergency	1,999

- **HUMAN RESOURCES** 38
- 39 There are 71 employees. We have six full time positions opening. All are for interpreter positions at
- 40 centers and/or EDD. We have several interviews lined up for this week.
- **HUMAN SERVICES** 41
- 42 With continuous education that people have the right to get a sign language interpreter at the traffic courts,
- we are seeing an increase in requests for sign language interpreters for the traffic courts. 43
- 44 Hard of Hearing Program
- The Online Support Group for Hearing Loss June topics included discussion of the movie "See What I'm 45
- Saying", captioning for stage performances, Netflix Film Accessibility, Cochlear Implant surgery 46
- 47 outcomes.
- 48 We continue seeing consumers for issues under seven categories of the DSS contract. There is an increase
- 49 of VP appointments due to gas prices.

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3 *EDD* 

- 4 EDD made 21 job placements.
- 5 Consumer Success
- 6 Two consumers from the Anaheim Area got jobs as inventory clerks. One of them has been out of work
- 7 for more than two years and now is employed. The other consumer has two part time jobs and both are
- 8 thrilled to be actively working again.
- 9 We notice an increase in new consumers in the Crenshaw office. The challenges are that many consumers
- 10 have been out of work for a long time are forced to cut communication services to pay their bills. It is
- challenging to reach them for appointments, interview scheduling, and job callbacks.
- 12 Unemployment in Riverside-San Bernardino-Ontario Metro Stats Area was up 11.8% in May from
- 13 11.7% in April 2012. There is a majority of manufacturing, production, and warehousing jobs, leaving job
- seekers who are looking for administrative, office, or clerical positions with limited options.
- 15 HEALTH EDUCATION
- Senior Tech Lab @ GLAD instruction started July 3<sup>rd</sup>, ending September 6. Sixteen senior citizens have
- signed up for July. Almost all of our residents signed up, too. The class maximized the number, the rest of
- them were put on a waiting list. We had three promotional presentations at Temple Beth Solomon (TBS),
- 19 Pilgrim Tower (PT), and LACD. About 12 TBS members signed up and preferred to wait till January due
- 20 to the several holidays in September. An additional five PT residents signed up for September. This
- 21 program is funded by CA Communication Assistance Foundation.
- 22 AIDS Walk will be on October 14 and we have started the application paperwork.
- 23 34 hours of interpreter services were provided for six unduplicated consumers.
- 24 PUBLIC RELATIONS
- 25 GO Burger Bar and Grill
- We had about 30 diners and we are waiting for results from the third and final events.
- 27 House of Blues
- We have sent out brochures to sponsors. We have started the ticket sales and as of today we sold 3 tickets.
- 29 Rachel Braver and Hughes met with Jules on VP to discuss the plans, etc. as Ken Paves would like for
- Jules to coordinate the event. We had a good chat this morning to discuss what her, Ken's, and GLAD's
- 31 roles in this 10<sup>th</sup> HOB event. We will meet weekly via VP to keep each other posted as time is running
- 32 against us. We have less than two months for the event.
- 33 Sponsorships so far are at the 35k level. We are still looking for sponsors. We can use all of your help on
- this and get tickets sold. Each ticket is \$100.00.
- 35 NAD Conference
- Hughes attended the conference and was at the council of representatives meetings and caucus meetings,
- 37 too. We passed 8 motions and prioritized them down from 54 to 8. The Top 3 is HUD, Language
- 38 Deprivation, and Accountability.
- 39 Hughes is proud that GLAD is a well known organization there. Every time Hughes said she worked for
- 40 GLAD, people knew about GLAD.

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#### V. SUBSIDIARY REPORTS

- 43 LIFESIGNS Chair Report:
- 44 No Report

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- 46 DAHC Chair Report:
- Hughes reported that the residents took a field trip in the new van to Venice Beach last Friday. Their next
- 48 trip will be to Laughlin, Nevada. Each residents pay \$5 for gas.

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## 50 CODIE Report:

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No Report

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# OC-DEAF Report:

Jones reported that the board met on June 8, 2012. OCDEAF had a booth at a street fair in the City of Cypress. Staff gave away water bottles and magnets to promote OCDEAF. The fee to have a booth was only \$30. Deaf Awareness Day will be held at Knott's Berry Farm on September 15<sup>th</sup>. This is an all day event. Tickets will be sold for \$25. OCDEAF will be hosting a monthly event at Shacky's in Garden Grove. We hopefully have a better turn out than when the event was in Huntington Beach. Jones announced that he was chosen by the board to be Secretary. Jones will be going to Las Vegas for the Deaf Expo and will be passing out information on House of Blues. Hughes mentioned that Orange County charged business owners a new tax known as CMA (community maintenance account) of \$5,600.

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## VI. COMMITTEE REPORTS

- 18 Finance Committee Report:
- 19 No Report

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# 21 <u>Governance Committee</u>:

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# 24 Nominations Committee:

25 Lovitch thanked Sutton for bringing Ramirez and McGill.

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# Personnel Committee:

No Report

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#### VII. UNFINISHED BUSINESS

## **Adhoc Committees**

- A. Vacant Lot- Schultz stated that Gomez is the head of this committee. The board would like the name of the Annex Lot changed to Vacant Lot for the agenda and the minutes.
- B. Prop 63 The committee for Prop 63 does not know that they are going to do with the funds.
- C. Five Year Plan-Kurs and Hughes are going to work on the Five Year Plan. Sutton suggests that the committee review to the 5 yr plan. The board will focus on the vacant lot first.

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#### VIII. NEW BUSINESS

Ramirez and McGill are now members of the board and will send their resumes to Lovitch.

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### IX. PUBLIC INPUT

None

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## X. ANNOUNCEMENTS

45 Kurzet announced that GLAD is selling tickets for the Hard Man movie premiering on September 16<sup>th</sup>.

46 Sidansky informed the board that NCOD Gala is going to be on November 3<sup>rd</sup>.

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#### XI. ADJOURNMENT

49 Meeting adjourned 9:05pm. The next board meeting will be held at 7pm Wednesday, September 26, 2012.

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- 1 Fred Lovitch
- 3 Board Secretary