GREATER LOS ANGELES AGENCY ON DEAFNESS, INC. 1 2 **Executive Agency Board of Directors** 3 Wednesday, July 28, 2010 4 **MINUTES** 5 6 President Kurs called the meeting to order at 7:12 p.m. A quorum was present. 7 8 T. ROLL CALL 9 10 **Board Members Present:** David Kurs-President, Stephen Schultz-Treasurer, Fred Lovitch, John Arce, Robert Sidansky, Robert 11 Sutton, Modela Kurzet 12 13 14 Absent: 15 Etta Stecker-Vice President, Sheri Hithe-Hultgren-Secretary, Jonathan Weiss 16 17 Visitors: 18 None 19 20 Staff Present: Dr. Patricia Hughes 21 22 23 Interpreters: 24 Barbara Mathis and Laura Ripplinger 25 26 Recording Secretary: 27 Jainah Ranger 28 29 APPROVAL OF MINUTES: Meeting of May 26, 2010 Page 3, line 44, revise from "(4 board members)" to "(6 board members donated and 4 board members 30 attended)" 31 Page 1, and 2, Treasurers Report remove the bold, italics, and underline 32 Page 5, line 4, revise from "We need a new" to "We need a new treadmill" 33 Page 5, line 49, revise "Kur's" to "Kurs'" 34 35 Sutton moves to approve the minutes with corrections. Sidansky seconds. MSC. 36 37 III. **OFFICER'S REPORTS** 38 President's Report: Kurs mentioned the Five Year Plan will be discussed after Hughes is done with her report. The Board will 39 40 contribute \$10 each to the general fund for a 100% Board participation. 41 Vice President's Report: 42 No Report 43 44 45 Treasurer's Report: 46 The handout of Controller's Report as of today's date was given to the Finance Committee with the following information: 47 48 Overall cash position today for DAHC, GLAD and LifeSigns is \$1,299,640.

Overall accounts receivable balance is \$880,832 which comprised of GLAD balance of \$569,825

and LifeSigns balance of \$311,007.

• Overall accounts payable is \$50,179.

Preliminary (unaudited) financial reports as of 6/30/10 were given to the Finance Committee presented by our controller with the following information:

Consolidated profit and loss for year to date (twelve months ending 6/30/10) shows a profit of \$111,218 as compared to a profit of \$147,198 a year ago.

- GLAD's year to date revenues as of 6/30/10 was \$3,997,370 which is \$137,817 less than prior year.
- LifeSigns' year to date revenues as of 6/30/10 was \$2,526,819 which is \$153,438 more than prior year.
- GLAD's 6/30/10 aging accounts receivable balance was \$890,959 as compared to 5/31/10 balance of \$585,275.
- LifeSigns' 6/30/10 aging accounts receivable balance was \$407,586 as compared to 5/31/10 balance of \$546,446.

Arce stated that accounts receivable is down \$150,000 due to the hard work of the LifeSigns staff. Kurs congratulated Michner on being elected Treasurer for NAD.

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Secretary's Report:

18 No Report

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IV. CEO'S REPORT

21 LIFESIGNS

Filled Requests
Cancellations
No Interpreter Available
Emergency
1024
76
143

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27 HUMAN RESOURCES

- Total of full time employees 73Part-time employee 1
- 30 Temporary 2
- 31 There are 3 job openings.

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HEALTH EDUCATION/SERVICES DEPARMENT

- Challenges: HIV Interpreter Services: The demand for interpreting services for consumers who have
- 35 HIV/AIDS has increased where the supply remains the same. The program is facing challenges being able
- 36 to provide interpreter services for HIV testing because the HIV testing sites resist paying for interpreter
- 37 services.
- 38 All of our contracts that end June 30th met the contract goals.
- 39 One contract (Ryan White) in its 4th month has a 36% goal met.
- 40 HIV Prevention Program in its 6th month has 4 objectives and we have 6 more months to complete the goals.
- We received \$60,000 from the California Wellness Foundation to start the Teen Pregnancy Prevention
- 43 Program.

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DEPARTMENT OF HUMAN SERVICES

- 46 Trends: Consumers have become wary about the law in Arizona. They are concerned if it is applicable to
- 47 them here and start wanting to work on their immigration status immediately. Many consumers are
- 48 unaware of their immigration status due to lack of communication with their family members or
- 49 immigration offices.

- 1 DAHC: We had VRS Panel/Family Fun Day/Science Camp/Yard Sale on June 19th. The panel was very
- 2 good. Participants had a lot of good questions that nobody could answer which led to good discussions.
- 3 Most VRS vendors had their booths outside for the event. The Science Camp was fantastic, as it caught
- 4 almost all kids' attention. There were more than 20 kids and they participated eagerly in the Science Camp.
- 5 *B-GLAD*: It is challenging because the air conditioner in the building broke down; thus, we had to send the
- 6 staff home and rescheduled appointments with consumers. We have only one staff member working there.
- We are currently advertising for the Outreach Coordinator for the B-GLAD office.
- 8 EDD: TREND: Economy is still bad for employers to hire people. Our consumers are competing against
- 9 college students and retirees.

11 PUBLIC RELATIONS

- 12 Save September 25th for the DEAFestival which GLAD is very actively involved in. It will be 12pm to
- 6pm at the Woodley Park in Van Nuys. There will be a talent show, fashion show, Ashley Folek motocross
- demonstration, meet-n-greet Luke Adams from CBS's Amazing Race, art workshops, information booths,
- and much more.

- 16 Eyes of Deafness: photography by deaf and hard of hearing adults will be exhibited at its very first art walk
- in San Pedro on September 2nd. Time/location will be announced soon.
- 18 IMPWD Campaign (Inclusion in the Arts and Media of People with Disabilities) is a global civil rights
- campaign seeking equal employment opportunities for artists and professionals with disabilities throughout
- 20 the entertainment and news media. The goal of this is to demand that the general public recognizes us all
- since there are at least 650 million worldwide and 54 million in the U.S. and we are no longer an invisible
- 22 minority.
- 23 AIDSWALK: We submitted our LA budget to APLA staff to review for participation in this year's event.
- We may be qualified for participation this year since APLA changed its policy regarding community
- 25 coalition grant opportunities.
- 26 MATA EXPO: Save November 5th and 6th. It will be held at the Ontario Convention Center and we will
- 27 start selling tickets soon.
- 28 House of Blues: Rumors have it that HOB is for sale, etc. WeHo residents are skeptical about the
- developer's proposal to replace HOB. HOB has a lease through 2012 with an option to renew to 2025. It is
- 30 something for us to keep an eye on.
- 31 Annual Campaign: It is under work with Rachel Braver and Patty Hughes to develop this campaign and
- want to send them out in late August.
- 33 *MISC*:
- 34 *VCC*: Visual Communication Center. It is being used by our consumers while we are waiting for the
- 35 signage from the manufacturer. The S. Mark Taper Foundation staff has approved our recommended
- 36 signage to acknowledge their generous donation. It will take up to four weeks for us to get the signage.
- 37 Then we can have the grand opening ceremony. Sorenson will be making a generous donation of food for
- 38 the grand opening for the VCC.
- 39 ADA's (American Disability Act) 20th Year Anniversary was today on the 26th. I was one of the keynote
- speakers and I talked about ADA being watered down too much. We are still experiencing lot of
- discrimination. VRS has to be in ADA so we do not feel threatened from time to time if it would be
- removed since it is under FCC's control not in ADA. Movie theaters and movies on planes are not open
- 43 captioned. We still deal with discrimination on getting interpreters for consumers to see doctors, lawyers,
- etc. We have to move forward and make ADA enforceable. It was a nice event.
- 45 NAD Conference: I had the opportunity to represent GLAD at the NAD conference in Philadelphia July 5th
- 46 thru 9th. The attendance was less than before due to economy and the World Expo coming up in two
- 47 weeks following the NAD conference. The main theme of the NAD Conference was the announcement of
- 48 the new CEO which was Howard Rosenblum. I believe that the majority of delegates are pleased with the
- 49 choice. GLAD is part of the affiliate caucus and we talked about how the affiliate caucus can participate
- more and be utilized by our expertise, etc. We talked about empowering members of NAD. In general, it

- was a good conference. The next one will be in Louisville, Kentucky in 2012. 1
- 2 Annex: AIA (The American Institute of Architects) contract was finally signed and approved by the City of
- 3 LA. The hold up was that Heery did not include the City of LA in its liability coverage and it is required
- for them to do so. I had to tell Heery that if they continued keeping the City of LA out, we would have to 4
- 5 start the search all over again. Heery immediately added the City of LA in the AIA contract. Heery has
- 6 been a great company to work with. They already sent an environmental specialists over to the Annex
- 7 building to test for lead and asbestos. They will start designing the demolition plan.
- 8 Budget: As you know that the State Budget has not been signed. Today the Governor threatened that he
- 9 would not sign the budget even till after his term is over if he does not get what he wants. On July 1st, I put 10 a freeze on expenses that are not consumer related service.
- Luau: We will have our Annual Luau on Saturday, August 21, 2010 from 11am -4pm. 11

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V. **SUBSIDIARY REPORTS**

LIFESIGNS Chair Report:

- 15 Arce reported that the LifeSigns' Board has not yet met and will meet sometime in September or October.
- The staff in accounts receivable have decreased the amount owed by \$150,000. Hughes mentioned that 16
- LifeSigns needs more back up interpreters due to more emergency requests. LifeSigns does not have a 17
- 18 way to track the number of NIAs (No Interpreter Available) for emergency requests, thus Hughes will
- 19 create a procedure for that purpose.

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21 DAHC Chair Report:

22 No Report

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CODIE Report:

- 25 Kurzet reported the Board met on June 18, 2010. There is a new Board Member on the CODIE Advisory
- 26 Board, Larry Lobor. The position for Advocate Specialist was filled recently. We will be showing a
- movie, Black Sand, on August 27, 2010 at CSDR (California School for the Deaf, Riverside). January 7th-27
- 8th 2011 we will be hosting Deaf Hood and at the same time we will be having a town hall meeting for 28
- 29 Palm Springs and Riverside County. DeafNation will be at CSDR for the first time on May 6th-7th 2011 and CODIE will have a booth there. The next Board Meeting is July 30, 2011 at 3pm.
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TRI COUNTY Report:

33 Sidansky stated there was a town hall meeting on June 16, 2010 and there were about 20 people that 34 attended.

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OC-DEAF Report:

37 Sutton conveyed the Advisory Board met last month. There is a new Board Member and this individual is 38 a CODA (Child of a Deaf Adult) that manages the ADA program at Disneyland.

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VI. **COMMITTEE REPORTS**

- 41 Finance Committee Report:
- 42 No Report

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- 44 Governance Committee:
- 45 No Report

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- 47 Nominations Committee:
- No Report 48

1 <u>Personnel Committee:</u>

2 No Report

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Fundraising Committee:

Kurs referred to the new Five Year Plan. The Board needs to develop another large event for fundraising purposes. The following items need to be added to the Five Year Plan:

- Item 5, add Parent Education
- Fundraising Goals: Add "A continuing effort to expand the Board."

Kurs will make the revisions then give the Five Year Plan to Hughes.

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VII. UNFINISHED BUSINESS

None

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VIII. NEW BUSINESS

On June 16, 2010 Arce went to Sacramento for the protest against AB 2072. Arce mentioned that there were a lot of people in attendance for the protest. Hughes recently received three amendments in regards to AB2072 that need to be reviewed before she can do a new Vlog.

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IX. PUBLIC INPUT

None

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X. ANNOUNCEMENTS

Modela stated the DSF (Deaf Seniors Foundation) in Palm Springs is in the process of arranging a gala for January 29, 2011. Tickets will be sold at the MATA Expo for the DSF Gala and may advertise the gala on the GLAD website. Kurs announced that it is Sutton's last Board Meeting for a while as his work schedule has changed.

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XI. ADJOURNMENT

Meeting adjourned 9:35 pm. The next Board Meeting will be held on Wednesday, September 29, 2010 at 7pm.

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- 33 Hithe-Hultgren
- 34 Board Secretary