1 GREATER LOS ANGELES AGENCY ON DEAFNESS, INC. 2 **Executive Agency Board of Directors** 3 Wednesday, November 18, 2015 4 **MINUTES** 5 6 President Sidansky called the meeting to order at 6:40 p.m. A quorum was present. 7 8 I. ROLL CALL 9 10 **Board Members Present:** Robert Sidansky -President, Mark Jones-Vice President, Fred Lovitch-Secretary, Elaine Aikins, Marcus 11 Woods, Modela Kurzet 12 13 14 Absent: Karen Bowman 15 16 17 Visitors: 18 None 19 20 Staff Present: Dr. Patricia Hughes 21 22 23 Interpreters: 24 Barbara Mathis 25 26 Recording Secretary: 27 Jainah Ranger 28 29 II. APPROVAL OF MINUTES: Meeting of September 30, 2015 Lovitch moves to accept minutes as read. Jones seconded. MSC. 30 31 32 **OFFICER'S REPORTS** III. 33 President's Report: 34 No Report 35 36 Vice President's Report: Jones encouraged the board to attend the Children's Holiday Party on 12/12/15 at Occidental College. 37 38 39 Treasurer's Report: Hughes gave the handout of Controller's report as of today's date was given to the board with the following 40 information -41 **Today** 42 43 GLAD DAHC LifeSigns Total 44 180,106 1,281,558 Over Cash Position 125,000 1,586,665 45 46 Accounts Receivable Current 47 208,532 208,532 48 1-30 days 238,861 196,372 435,233 49 31-60 days 114,171 41,130 155,301 61-90 days 25,104 50 4,931 30,035

>90 days 5,197 - 43,155 48,352 Totals 363,160 - 514,294 877,454

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As of 10/31/15 consolidated revenues for year to date (4 months ending 10/31/15) was 2,270,865 which is 95,084 less than a year ago on 10/31/14. Consolidated profit and loss statement for year to date (4 months ending 10/31/15) shows a consolidated net income of 4,640 as compared to a net income of 2,882 a year ago on 10/31/14 an increase of 1,759 as compared to a year ago. GLAD's net (loss) was (4,234), DAHC's net (loss) was (3,395), LifeSigns' net income was 12,270, consolidated net income 4,640.

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Secretary's Report:

- Lovitch reported that there is no meeting in December. The next board meeting will be on January 27, 2016.
- 13 Lovitch encouraged the board to donate to the annual campaign.

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IV. CEO'S REPORT

- Hughes reported that she went to Sacramento for the DSS DAP RFP bidder meeting on November 5, 2015.
- 17 There were some questions submitted during the bidder meeting and the RFP team plans to announce
- 18 responses within two weeks. There is one certain question that all of bidders need the answer for a certain
- 19 form if it replaces the narrative section or to use both new form and the narrative section in proposals
- 20 GLAD will submit four separate proposals for OC, TRI, CODIE, and LA. The Deputy Director has been
- 21 working with three regional center directors on the scope of work for the proposals.
- 22 After the bidder meeting, the Coalition met with the California Judicial Interpreter Advisory Council to go
- 23 over some concerns such as change to such as terminology in the law defining who is to be qualified to
- 24 interpret at courts. The outcome of the meeting is good making some changes in definition to be similar to
- 25 ADA's definition of qualified interpreter. There are forms that need to be changed and will be addressed at
- 26 a different time.
- 27 GLAD will host the annual Holiday Party for children who are either KODA or deaf/hard of hearing on
- December 12, 2016 at the Occidental College.
- 29 The CEO gave a deposition as an expert witness in a lawsuit.
- 30 CEO continues overseeing the whole agency and has one to one meetings with some directors on a weekly
- 31 basis, a monthly basis, and as needed.
- 32 The main focus of the CEO from now on to December 5, 2015 is to complete the four DSS proposals and
- mail them out by December 9, 2015. The CEO continues to coach some new directors.
- 34 The CEO continues participating in several nationwide issues like the quality of VRS, definition of VRI,
- 35 continuation of IP (Internet relay) service, and TTY. CEO is also part of California's activities in regards
- 36 to bilingualism to be taught at schools where deaf/hard of hearing children are in. California has over
- 37 17,000 deaf and hard of hearing students whereas residential schools in Fremont and Riverside have
- approximately 1,000 students.
- 39 Health Education
- 40 There will be Worlds' AIDS Day event here at GLAD on December 2, 2015 4 pm to 8 pm. GLAD is
- 41 fortunate to have a guest speaker like Robert DeMayo, an actor who was featured in the movie "See what I
- 42 am Saying". He will also perform some songs in American Sign Language.
- The main focus of the health education director is to find more grants to keep the department open.
- 44 Availability of grants for such health education is dwindling due to change in the priorities set by
- 45 foundations and government.

- 1 The department has met all objectives set for each quarter.
- 2 GLAD participated in the L.A. AIDS Walk, not to raise funds for GLAD; however, for in the spirit of the
- 3 agency's support.
- 4 Public Relations
- 5 Websites for B-GLAD, GLAD, and Lifesigns are being revamped. The department will then focus on
- 6 other centers like OC, CODIE, and TRI. The main goal is to make our web pages interactive and links to
- 7 each other. A master calendar is being looked into so all of our events can be posted on the same calendar,
- 8 enabling viewers to see all events in one place, no matter which center's website they are on.
- 9 There is an increase in requests for GLAD tours and to provide sensitivity trainings.
- 10 The PR Director is working with a hospital to give a Deaf Sensitivity Awareness Training to over 250
- social workers. A training is being designed for the Hawthorne Police Department as agreed in the
- settlement. This training will be coordinated between the PR department and the Legal Advocate.
- 13 The PR department is working with the Advocacy Department in providing a workshop called "Pet
- Education Expo" with speakers, booths, and food on June 11th here on our campus.
- An addition was made to our GLAD website to recruit people to apply to be on the board along with our
- 16 social media.
- 17 Sorenson asked GLAD to collaborate and develop videos for Sorenson Video News that is aired in the VP
- and N-Touch videophones on nationwide. Topics are like breast cancer and several topics GLAD work
- 19 that have impact for everyone nationwide. It is a nice PR opportunity for the organization. David Kurs,
- 20 the coordinator from Sorenson is working with us.
- 21 GLAD has started sending out eNews asking for annual contributions to GLAD. Letters will be sent out
- 22 today to certain individuals who prefer getting such requests through mail. Grace Gealey, a celebrity is
- 23 unable to commit her time to work with us this time however, it is up to us to be persistent with celebrities
- 24 and remind them we will appreciate their support
- 25 BIG NEWS: GLAD is working on a fundraising event "Feel the Music" Deaf Music Festival on May 14th
- as the goal date. GLAD has reached out to some performers, musicians, and bands that are deaf/hh to
- 27 perform. The goal is also to have food vendors hopefully in food trucks owned by deaf/hh people.
- 28 Contacts have been made to several warehouses as the location to accommodate the number of people,
- 29 improved acoustics, and to create a concert-like atmosphere for ticket buyers.
- 30 Human Services
- 31 TRENDS: Rise in consumers experiencing issues with obtaining qualified sign language interpreters at
- medical, internship, and educational settings.
- 33 GLAD was present at DEAFestival downtown LA; Disability Awareness Carnival at Culver City Senior
- 34 Center; Disability Advisory Board's Health and Wellness Event; and Kilgore Manor Senior Facility's 4th
- 35 Annual Health and Wellness Resource Fair.
- 36 ONGOING events such as World AIDS Day, Pet-Educational Expo, and other workshops in 2016.
- 37 CONCERN: The National Weather Service is predicting a 95% possibility of a severe El Nino Effect for
- 38 this winter, with above average rain in the LA area; many consumers may not be properly prepared for
- 39 severe weather. The department is creating a weather tip sheet and VLOG about severe weather
- 40 preparations.
- Our contracts require us to inform our consumers that they could register to vote; thus, two representatives
- from the LA County Registrar-Recorder/County Clerk's Office came to re-train staff on proper protocol
- 43 for offering and collecting voter registration forms from consumers.

- 1 A workshop "Your Job: Rules, Laws, and Discrimination" was successfully held with over 36 consumers
- 2 in attendance. Representatives from U.S. Equal Employment Opportunities Commission (EEOC) and the
- 3 California State Department of Industrial Relations were present.
- 4 *EDD*
- 5 26 placements were made during the month of October. Total of placements from July is 61, plus 26 is 87.
- 6 However, EDD staff is monitoring the 90 day retention closely to learn why consumers could not continue
- being employed beyond 90 days. Some placements were temporary or on probation. It is anticipated more
- 8 hires would be made for the seasonal hiring period. The challenge is to recruit certified sign language
- 9 interpreters to work as Job Developer/Interpreter because we had to let go of some JDI due to interpreting
- skills. GLAD had an in house evaluation of all JDI staff which showed some staff that needs more training
- in one area or other.
- 12 DAHC
- 13 DAHC residents had some field trips to Long Beach/San Pedro; Venice Beach, and a market. Residents
- voted which places to go for their outings. Residents are helping with wrapping gifts for the Holiday
- 15 Party for Kids on December 12th.
- 16 There was a workshop for our residents "Burn Prevention" presented by the Grossman Burn Center at
- 17 West Hills Medical Center.
- 18 LIFESIGNS
- 19 Filled Requests: 1,536
- 20 Cancellations: 658
- 21 No Interpreter Available: 342
- 22 CHALLENGES:
- 23 Lack of interest from Interpreter Community to apply as staff interpreters. Our HR specialist put in an ad
- in different social media those appeals to interpreters in hope to recruit more applicants.

26 V. SUBSIDIARY REPORTS

- 27 LIFESIGNS Chair Report:
- 28 No Report

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- 30 DAHC Chair Report:
- 31 No Report
- 33 CODIE Report:
- 34 No Report
- 36 TRI COUNTY Report:
- 37 Aikins reported Tri-County GLAD had an Open House on October 8th and provided hot dogs and
- hamburgers for attendees from 3pm-6pm. October 11th Tri-County GLAD had an exhibit for the Story
- 39 Festival from 9am-2:30pm. October 13th Tri-County GLAD had a demonstration booth at the Transitional
- 40 Fair in Oxnard from 6pm-9pm. On October 28th Tri-County GLAD was invited to attend a workshop for
- 41 transiting from prison back into the community. The Children's Holiday Party will be from December 19th
- 42 from 10am to 1pm.
- 43 Tri-County GLAD ordered 50 calendars for a fundraiser. Calendars are \$15 each.
- The Mental Health Outreach had their 5th annual meeting and it will be a year full of workshops.

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- 1 OC-DEAF Report:
- 2 Jones reported that the board met on November 11th. The next board meeting will be on January 23rd. The
- 3 board will meet every two months like the GLAD board.
- 4 Deaf Awareness Day at Knott's Berry Farm earned a profit of \$800. The next Deaf Awareness Day will
- 5 be on April 9th.
- 6 There will be an Open House on January 23rd to meet the new Regional Coordinator and new staff.
- 7 Today there was a workshop on how to get through the holidays.

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9 VI. COMMITTEE REPORTS

- 10 Finance Committee Report:
- 11 No Report

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- 13 Governance Committee:
- Lovitch stated that the board needs to update the bylaws.

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- 16 Nominations Committee:
- 17 Lovitch reported that there are two individuals that are interested in joining the board.

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- 19 <u>Personnel Committee:</u>
- 20 No Report

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- 22 Fundraising Committee:
- 23 No Report

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- 25 50th Anniversary Committee:
- 26 No Report

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- 28 VII. UNFINISHED BUSINESS
- None None

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- 31 VIII. NEW BUSINESS
- Lovitch moves that the board accept the 2014-2015 general audit report. Kurzet seconded. **MSC.**

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- 34 IX. PUBLIC INPUT
- 35 None

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- 37 X. ANNOUNCEMENTS
- Kurzet encouraged the board to attend the New Year's Eve Fundraiser on December 31st. Tickets cost \$35.

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- XI. ADJOURNMENT
- 42 Meeting adjourned 8:30pm. The next Board Meeting will be held at 6:30pm on January 27, 2016.

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- 46 Fred Lovitch
- 47 Board Secretary

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