

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**  
2 **Executive Agency Board of Directors**  
3 **Wednesday, July 30, 2014**  
4 **MINUTES**  
5

6 **President Sidansky called the meeting to order at 6:38p.m. A quorum was present.**  
7

8 **I. ROLL CALL**  
9

10 Board Members Present:

11 Robert Sidansky -President, Mark Jones-Vice President, Fred Lovitch-Secretary, Elaine Aikins, Barbie  
12 Gomez, Modela Kurzet  
13

14 Absent:

15 Karen Bowman, Margo Cienik,  
16

17 Visitors:

18 None  
19

20 Staff Present:

21 Dr. Patricia Hughes  
22

23 Interpreters:

24 Barbara Mathis and Stephen Palmer  
25

26 Recording Secretary:

27 Jainah Ranger  
28

29 **II. APPROVAL OF MINUTES: Meeting of May 28, 2014**

30 Page 2, line 8 and line 9, add a period after “CEO” and “04/30/13”

31 Page 3, line 5, revise “(SMPS)” to “(SMPD)”

32 Page 3, line 28-29, revise “Consumers who see our hard of hearing specialist are reporting that they are  
33 experiencing discrimination in hiring or not be granted interviews.” to “Consumers, who are hard of  
34 hearing that see GLAD’s Hard of Hearing Specialist, report that they are experiencing discrimination by  
35 not being granted interviews or not being hired because they are hard of hearing.”

36 Page 3, line 35, revise “AFOC and NVOC” to “Abram Friedman Occupational Center (AFOC) and North  
37 Valley Occupational Center (NVOC)”

38 Page 4, line 22, replace “we” with “LifeSigns”

39 Page 4, line 38, replace “We” with “Tri”

40 Sidansky moves to accept the minutes as corrected. Jones seconded. **MSC.**  
41

42 **III. OFFICER’S REPORTS**

43 President’s Report:

44 Sidansky reported that the board struggles to meet the quorum. The board needs to review and update the  
45 bylaws since the most recent bylaws are from December 2008. A committee will need to be set up to revise  
46 the bylaws.  
47

48 Vice President’s Report:

49 No Report  
50

1 Treasurer's Report:

2 Hughes gave the handout of Controller's report as of today's date was given to the board with the following  
3 information -

4 Today

	GLAD	DAHC	LifeSigns	Total
5 Over Cash Position	1,157,218	97,446	367,736	1,622,400
6 Accounts Receivable				
7 Current	-	-	190,103	190,103
8 1-30 days	361,150	-	168,929	530,080
9 31-60 days	286,054	-	82,807	368,861
10 61-90 days	500	-	71,119	71,619
11 >90 days	173,052	-	157,554	330,606
12 Totals	820,757	-	670,512	1,491,268

15  
16 Financial report as of 4/30/14 was given to the board by Hughes with the following information. As of  
17 4/30/14 consolidated revenues for year to date (10 months ending 4/30/14) was \$4,948,848 which is  
18 \$301,679 less than a year ago on 4/30/13. Consolidated profit and loss statement for year to date (10  
19 months ending 4/30/14) shows a consolidated net loss of (\$176,828) as compared to a net income of  
20 \$85,918 a year ago on 4/30/13. GLAD's net (loss) was (130,712) DAHC's net (loss) was (20,780)  
21 Lifesigns' net (loss) was (25,336) consolidated Net Loss \$(176,828).

22  
23 Secretary's Report:

24 No Report

25  
26 **IV. CEO'S REPORT**

27 Hughes reported that the fiscal year 2013-2014 is almost behind us. Hughes had stated that GLAD is still  
28 closing books on few contracts and for the agency's subcontractor controller to complete consolidating  
29 books. The agency will have an auditor here tomorrow (July 29<sup>th</sup>) to start the auditing process on GLAD's  
30 HUD loan. The auditor will return in August for the rest of the audit. DSS (Department of Social  
31 Services) is GLAD's largest contract and Hughes got the word on accepting the organization's contract  
32 amendments for four centers mid-June. It left the organization one week to figure out how much the  
33 organization had from the amendments because GLAD waited 100 days for the State to complete the  
34 organization's contract amendments.

35 *Yacht*

36 It has been quite a challenge. Only 47 tickets were sold to individuals and/or given to sponsors. GLAD  
37 still has one payment left to make in order to buy out the yacht. GLAD still needs more sponsors to pay  
38 off the yacht then GLAD can start earning profit on the event itself. GLAD is still waiting to hear from  
39 several potential celebrities to be at the event. The total cost to buy out the yacht is in the ball park of 25k.  
40 The cost is higher than the House of Blues brunch which would cost GLAD \$11k. GLAD has posted the  
41 event on as many social media as we know of and in our e-news blast. GLAD also sent out letters to  
42 former patrons reminding them of the great time they had with us in our previous events and that this year  
43 is extra special with GLAD being 45 years in operation.

44 *Human Resources*

45 There are 73 employees as of July 11<sup>th</sup>. There are 3 job openings at this present time. There are 4 jobs  
46 positions openings- EDD Placement Coordinator; one staff interpreter for LA; and two staff interpreters  
47 for Riverside.

48 *Public Relations*

49 Between May and June, there were 7 different events and workshops provided to the community.

50 Four vlogs were created for our web.

1 Five tours were given to groups of individuals.  
2 The PR Department made efforts to increase our presence through networking at Chamber of Commerce in  
3 Eagle Rock, Hollywood, and Long Beach. The PR department continues to increase our visibility in  
4 different areas of LA.

5 The GLAD website is being updated page by page including photo gallery and slideshow.

6 Brochures were updated.

7 The majority of the PR department staff's time is focused on improving networking with corporations for  
8 change to increase awareness about GLAD.

#### 9 *Human Services*

10 Trends are that the advocates have been assisting consumers with tenant/landlord issues that involves not  
11 receiving their deposit back.

12 Some consumers were not aware that they had pension plans when they retired from their jobs. Advocates  
13 with consumers called companies and updated consumers' contact information which resulted in  
14 consumers receiving their funds on a monthly basis.

15 Lots of issues consumers bring to advocates are but not limited to: lack of understanding on the  
16 relationship between drought/water shortage and water bills; not receiving SSI checks; overpayment on  
17 SSI/SSDI; duplicating bills; poor credit ratings; where to find anger management classes that are deaf  
18 friendly; assisting one consumer from other region and referring her to the region's center so she could get  
19 immediate attention to her issues; possibilities of being deported; and not knowing exactly why s/he got  
20 summoned to the hearings. Most are due to lack of communication and advocacy. There are numerous  
21 cases where attorneys included interpreting expenses to their expenses against the consumers even if the  
22 attorneys referred consumers to doctors for evaluations and hired interpreters for doctors and billed against  
23 consumers. Consumers are being guided to ask attorneys for itemized costs for all expenses to make sure  
24 that interpreting expenses are not part of their expenses as they should be attorney's expenses.

25 Two workshops were provided by DAHC (Deafness Affordable Housing Corp). The first workshop was  
26 Medical/Medicare workshops featuring a speaker from Center for Health Care Rights 23 people attended.  
27 The second workshop was Colon Cancer Prevention with a speaker from Colon Cancer Alliance with 23  
28 people attendees.

#### 29 *HEALTH EDUCATION*

30 Teen Pregnancy Prevention Program: Seventy three students participated in the sessions in past six  
31 months.

32 HIV Prevention Program: All objectives exceeded 70% of the contract's minimum goals. At the Women's  
33 Day event, 69 women enrolled in the workshops and there were eight booths and 3 stations with different  
34 HIV-related information. There was a HIV test mobile where participants could take HIV tests.

35  
36 Health Care Access Case Management: Diabetes workshop was provided in the Visual Communication  
37 Center (VCC) with 13 participants. Participants commented that they liked the location for the workshop  
38 and would like to see more health related workshops held in VCC if size permits.

#### 39 *EDD Program*

40 There were challenges like getting consumers to check their sign mails or emails because the EDD staff  
41 often left them messages that consumers might have job interviews or need to take some tests prior to  
42 being hired within time frames. Consumers might not want to work at different shifts even though if they  
43 were offered jobs.

44 GLAD continues to receive the same amount of funding for our 8 offices; thus, there are few hundreds of  
45 dollars budgeted for mileage so this line item is reserved for EDD interpreters to interpret job interviews.  
46 GLAD removed networking and attending job fairs that require staff to travel due to lack of mileage funds.  
47 The EDD department is becoming creative with how to continue visibility and provide high quality  
48 services. One example is that in the past EDD staff brought interpreters to job fairs and it has been ceased  
49 because it is the job fair host's responsibility to cover interpreting costs to make itself accessible to  
50 everyone.

1 *LifeSigns(LS)*  
2 Total of requests for the fiscal year 2013-2014 is 19,798. It included filled requests, cancellations, No  
3 Interpreter Available, and Emergency. There is an increase in requests at 41% compared to our last fiscal  
4 year with a 10% increase.  
5 For 2014-2015, LifeSigns will see a growth since LS got the award for the whole state of CA for State  
6 prisons starting July 1<sup>st</sup> and LA Care starting November. For prisons, LS subcontracts with sister agencies  
7 and certain individuals to provide interpreting services.

8  
9 **V. SUBSIDIARY REPORTS**

10 LIFESIGNS Chair Report:

11 LS board plans to have a workshop in the Santa Clarita valley in the near future.

12  
13 DAHC Chair Report:

14 Hughes reported that the Residents are doing great. They will help out with the yacht event like program  
15 books, etc

16  
17 CODIE Report:

18 No Report

19  
20 TRI COUNTY Report:

21 No Report

22  
23 OC-DEAF Report:

24 Jones reported that on May 17<sup>th</sup> 200 people attended Knott's Berry Farm Deaf Awareness Day. Every  
25 Wednesday at OCDEAF there is a deaf coffee social. The third Thursday of every month there is deaf  
26 pizza night at Shakey's and the third Friday of every month there is deaf Starbucks. On September 27<sup>th</sup>  
27 OCDEAF will host a game night to recruit ASL students.

28  
29 **VI. COMMITTEE REPORTS**

30 Finance Committee Report:

31 No Report

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33 Governance Committee:

34 No Report

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36 Nominations Committee:

37 No Report

38  
39 Personnel Committee:

40 No Report

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42 Fundraising Committee:

43 No report

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45 50<sup>th</sup> Anniversary Committee:

46 No report

47

1 **VII. UNFINISHED BUSINESS**

2 **None**

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4 **VIII. NEW BUSINESS**

5 *Bylaws Committee*

6 Sidansky is the chair of the bylaw committee.

7

8 **IX. PUBLIC INPUT**

9 **None**

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11 **X. ANNOUNCEMENTS**

12 Kurzet announced that she will be hosting a Virgo Party Fundraiser for GLAD's homeless program on  
13 August 31<sup>st</sup> from 3pm to 9pm. Kurzet encourages the board to attend.

14

15 **XI. ADJOURNMENT**

16 Meeting adjourned 8:14pm. The next Board Meeting will be held 6:30pm on September 24, 2014.

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19 \_\_\_\_\_  
Fred Lovitch

20 Board Secretary