

1 **GREATER LOS ANGELES AGENCY ON DEAFNESS, INC.**
2 **Executive Agency Board of Directors**
3 **Wednesday, October 29, 2014**
4 **MINUTES**
5

6 **President Sidansky called the meeting to order at 6:45 p.m. A quorum was present.**
7

8 **I. ROLL CALL**
9

10 Board Members Present:

11 Robert Sidansky -President, Mark Jones-Vice President, Fred Lovitch-Secretary, Elaine Aikins, Modela
12 Kurzet, Karen Bowman
13

14 Absent:

15 Barbie Gomez
16

17 Visitors:

18 None
19

20 Staff Present:

21 Dr. Patricia Hughes
22

23 Interpreters:

24 Barbara Mathis
25

26 Recording Secretary:

27 Jainah Ranger
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29 **II. APPROVAL OF MINUTES: Meeting of July 30, 2014**

30 Kurzet moved to approve minutes as read. Jones seconded. MSC.
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32 **III. OFFICER'S REPORTS**

33 President's Report:

34 Sidansky reported that Cienik resigned from the board and that the 50th Anniversary Chair position that
35 Cienik held is now vacant.

36 The board had a moment of silence for Past President Stephen Schultz who passed away recently. Sidansky
37 stated that Schultz and he went to college together at NTID (National Technical Institute for the Deaf)
38 when it was first established. President Schultz will be missed. There will be a Celebration of Life on
39 December 7th here at GLAD.

40 Sidansky inquired who else was interested in joining the Bylaws Committee besides Jones. Discussion
41 ensued. The portion of the town hall meeting in the bylaws needs to be revised.

42 GLAD did not sell a lot of tickets due to the high price of \$150.00 for the yacht. Discussion ensued.
43

44 Vice President's Report:

45 No Report
46

47 Treasurer's Report:

48 Hughes gave the handout of Controller's report as of today's date was given to the board with the following
49 information -

50 Today

	GLAD	DAHC	LifeSigns	Total
Over Cash Position	949,577	137,586	690,294	1,777,457
Accounts Receivable				
Current	-	-	302,254	302,254
1-30 days	172,664	-	246,981	419,646
31-60 days	7,364	-	142,464	149,828
61-90 days	3,834	-	78,021	81,855
>90 days	4,950	-	151,738	156,688
Totals	188,813	-	921,459	1,110,272

Financial report as of 9/30/14 was given to the board by Hughes with the following information. As of 9/30/14 consolidated revenues for year to date (3 months ending 9/30/14) was 1,697,277 which is 63,749 less than a year ago on 9/30/13. Consolidated profit and loss statement for year to date (3 months ending 9/30/14) shows a consolidated net loss of (18,107) as compared to a net income of 12,791 a year ago on 9/30/13. GLAD's net (loss) was (44,605), DAHC's net (loss) was (7,357), LifeSigns' net income was 33,856, consolidated net loss (18,107).

Secretary's Report:

No Report

IV. CEO'S REPORT

Hughes reported that the organization has been doing good and yet kept very busy with consumers and providing services in different areas.

Last July LifeSigns (LS) started providing interpreting services for the California Department of Rehabilitation and Corrections (CDCR) on a statewide basis. LS subcontracts with sister agencies that have Interpreter Referral Services and some private agencies/interpreters. It is too early to say what the average of requests per month is. For example, in July, LS got 58 requests, August – 39 and for September, the request was 99. The number of CDCR requests represents a 4% of the total LS requests. The statistics of LS for the month of September is:

Filled Requests:	1,200
Cancellations:	365
No Interpreter Available:	241
Emergency:	389

The accounts receivable project is ongoing as the amount has gone high due to a possible glitch in the QuickBooks between the "current" and the "1-30" days. Our accountant is working on this with the QuickBooks representative to look into it. For example, between today and 30 days, the amount is double when it should be half the amount. However, the entire accounts receivable project is one of my highest priorities to correct immediately with the director of LS.

HUMAN RESOURCES

GLAD has 70 employees as of October 22. There are seven openings which are also posted on our websites. They are:

Legal Advocate, Placement Coordinator – West Covina, Staff Interpreters (Los Angeles and Riverside); Job Developer/Interpreters (Pacoima and West Covina).

HEALTH EDUCATION

GLAD submitted two proposals and/or Letter of Intent. One foundation will be doing a site visit in November. Another foundation will notify us in the near future if they will invite us to submit a full application. GLAD also got invited by another foundation to submit a full proposal.

Our funding from a foundation was exhausted September; however, we manage to keep Case Management program operating under another foundation. We look forward to the possibility of getting another gift

1 from a foundation to keep the program going as it is one of highly demanded services.
2 The department is also working with a program in New York on its web-based Deaf Depression Screener
3 research. GLAD staff is recruiting consumers to participate in the research.
4 The Pink Workout event was held October 11th with some participants which was understandable because
5 it was the first time ever held event. It is anticipated that there will be a larger number of participants next
6 year as the word gets out next time.

7 **HUMAN SERVICES**

8 Things are rolling smoothly in spite of losing two staff persons. GLAD is looking for someone to fill the
9 Legal Advocate position. The director of Human Services is overseeing LA's human services department
10 including LA advocates, EDD manager, DAHC manager, and BGLAD.

11 TRI GLAD director is working closely with the CEO on DSS quarterly reports. The advocacy specialist in
12 LA is working closely with the CEO through the Director of Human Services on monthly e-stats for DSS
13 funded programs.

14 **YACHT EVENT**

15 GLAD managed to make a small profit of 10k. At least we did not lose funds at the event. Many
16 comments were very positive about the event which was great. If GLAD was to host another event on a
17 yacht, CEO has some second thoughts about it in spite of a wonderful review of the event.

18 *A special announcement:*

19 Mozzarella Mobile Pizzeria Tour will be here at GLAD on this coming Monday, November 3rd from 11 am
20 to 2 pm. It is a great opportunity to taste their wonderful delicious pizza and to support a deaf owned
21 business. The restaurant Mozzarella is based in San Francisco. The owners travelled from Florida to San
22 Francisco in the trolley making stops. GLAD was one of stops and it was a great opportunity for us here in
23 LA to feast on their pizza.

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25 **V. SUBSIDIARY REPORTS**

26 LIFESIGNS Chair Report:

27 Bowman reported that the board will meet on 11/20/14. Hughes stated that LifeSigns is doing well. The
28 board would like to have a workshop to recruit more interpreters in Valencia since there are not enough
29 interpreters in that area subcontracting with LS.

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31 DAHC Chair Report:

32 No Report

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34 CODIE Report:

35 No Report

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37 TRI COUNTY Report:

38 Aikins reported that Tri Glad has been very busy with clients. However, the director still goes out in the
39 community to do presentations. The mental health v-logs had more than a few thousand views. There will
40 be more expansion on the mental health v-logs. The Children's Holiday Party will be on December 15th.
41 The director received an award from Hamilton Relay and a surprise party was thrown in her honor.

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43 OC-DEAF Report:

44 Jones reported that the next board meeting is on November 7th. Every Wednesday at OCDEAF there is a
45 deaf coffee social. The third Thursday of every month there is deaf pizza night at Shakey's and the third
46 Friday of every month there is deaf Starbucks night.

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48 **VI. COMMITTEE REPORTS**

49 Finance Committee Report:

50 Lovitch moves to approve the 2013-2014 audit report. Kurzet seconded. **MSC.**

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Governance Committee:

No Report

Nominations Committee:

Aikins moves re-elect Kurzet for another term as a board member. Jones seconded. **MSC.** Aikins moves to re-elect Jones as the OCDEAF Representative for another term. Bowman seconded. **MSC.** Aikins moves Jones re-elect Jones as Vice President for another term. Kurzet seconded. **MSC.** Sidansky moves to re-elect Lovitch as Secretary for another term. Bowman seconded. **MSC.**

Personnel Committee:

No Report

Fundraising Committee:

No Report

50th Anniversary Committee:

The CEO made a suggestion to the board that Fred and Debijo Lovitch would take over the GLAD 50th Anniversary event. Discussion ensued. Lovitch will inform the board at the next board meeting.

VII. UNFINISHED BUSINESS

None

VIII. NEW BUSINESS

Jones encouraged the board to go to the Children’s Holiday Party on December 6th.
Kurzet reported that the Virgo Party on August 30th earned about \$1,000.00.
Deaf Dawn held a fundraiser that Kurzet attended and donated \$459.00 from the fundraiser to GLAD.
Kurzet expressed a concern that the board needs to recruit more individuals to serve on GLAD Board.
Lovitch will contact the board via email to discuss Gala fundraising ideas for GLAD. GLAD staff will come up a few different ideas for the board to discuss at the next board meeting in January. The board discussed having the Gala fundraiser here at GLAD due to lack of sponsors. Lovitch suggested having high end barbeque here at GLAD. Jones inquired if the event was at GLAD would there be hidden costs. Discussion ensued.
Jones moves that the board authorize GLAD/CEO to apply and solicit for ANY grants/or funds. Lovitch seconded. **MSC.**

IX. PUBLIC INPUT

None

X. ANNOUNCEMENTS

None

XI. ADJOURNMENT

Meeting adjourned 9:05pm. The next Board Meeting will be held at 6:30pm on January 28, 2015.

Fred Lovitch, Board Secretary